

COVID-19 has fundamentally changed how the world currently operates. On March 30, 2020, President Trump told America that he was recommending the nation follow the CDC guidelines for social distancing through April 30. This means that there will continue to be a significant disruption of business, affecting millions of businesses nationwide. Of those millions, approximately 30 million, or 99.9%, are classified as small businesses (less than 500 employees). To help these businesses attempt to weather the storm, Congress and the President signed into law the “Coronavirus Aid, Relief, and Economic Security Act,” or the “CARES Act.” It is nearly 1,000 pages long and full of provisions that affect small businesses. This paper is an attempt to help you, the small business owner, navigate these waters. It is important for you to know what is available to you and in what order you should be doing things. Let’s get started.

Overview of what is available

We’ll focus on the following provisions and opportunities available to businesses.

- Economic Injury Disaster (EID) Loans and Emergency Economic Injury (EEI) Grants
- Paycheck Protection Program (PPP) Loans
- The Ability to Defer Payroll Taxes
- The Employee Retention Credit (ERC)
- The Expansion of Net Operating Losses (NOL) and Temporary Repeal of Section 461(I)

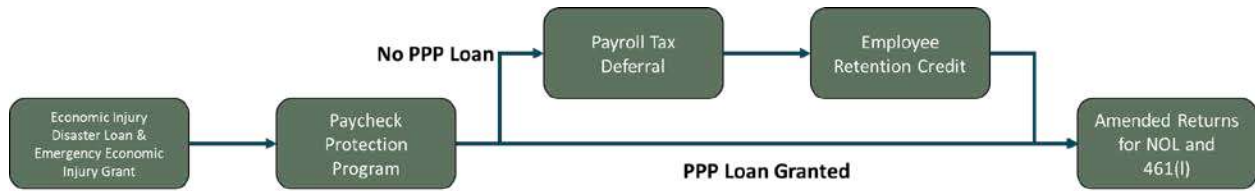
At their very fundamental base, what do these opportunities provide?

- EID Loans and EEI Grants - the fastest way to get an influx of cash into your business
- PPP Loans - the cheapest, maybe even free, way to get an influx of cash into your business
- Payroll Tax Deferral - doesn’t put cash in your business but lets you keep more of what you have
- ERC - doesn’t help with cash flow but helps with taxes owed
- NOL and 461(I) - has the ability to put cash in your business, through amended tax returns, if you had previous losses you couldn’t take

What is the order that you should think about tackling these different options?

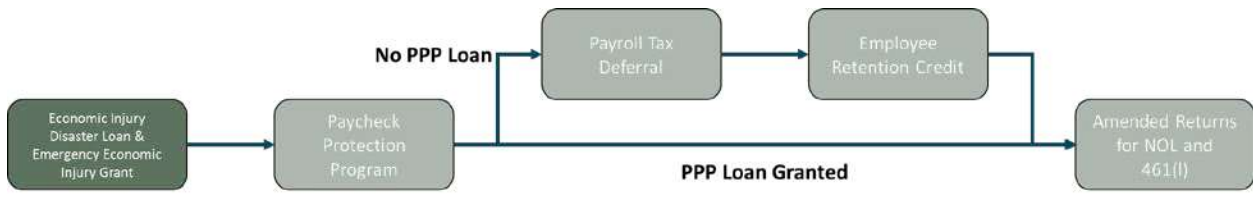
1. If your business is currently in dire financial straits and you need cash yesterday, start by looking at the Economic Injury Disaster Loans and Emergency Economic Injury Grants.
2. If your business is going to be in need of cash but an immediate small influx isn’t necessary, or if you have already applied for the EIDL and EEIG, the next program to look at is the Paycheck Protection Program Loans.
3. Where you should look next depends on the outcome of your PPPL application. If you were accepted, you are locked out of the next two options. If you did not receive or did not apply for a PPPL, you can claim the Employee Retention Credit on your 2020 tax return and also defer your payroll taxes.
4. Finally, something all business owners can do is see if the expansion of the Net Operating Loss and temporary repeal of Section 461(1) can help you deduct losses you were previously not allowed, thereby allowing you to file amended returns from previous years and receive a refund.

Business Owner Relief Opportunities Flow Chart



Now that we have a very general idea of what is available and the order in which we should be looking at the relief options, let's dive into the specifics of each opportunity further.

Economic Injury Disaster Loans & Emergency Economic Injury Grants



These grants provide an emergency advance of up to \$10,000 to small businesses and private non-profits harmed by COVID-19 **within three days** of applying for an SBA Economic Injury Disaster Loan. To access the advance, you must first apply for an EIDL and then request the advance. **The advance does not need to be repaid under any circumstances** and may be used to keep employees on payroll, to pay for sick leave, meet increased production costs due to supply chain disruptions, or pay business obligations, including debts, rent and mortgage payments.

EIDLs are lower interest loans of up to \$2 million, with principal and interest deferment available for up to four years, to pay for expenses that could have been met had the disaster not occurred, including payroll and other operating expenses. These loans are available to the following business types, as long as they have 500 or fewer employees:

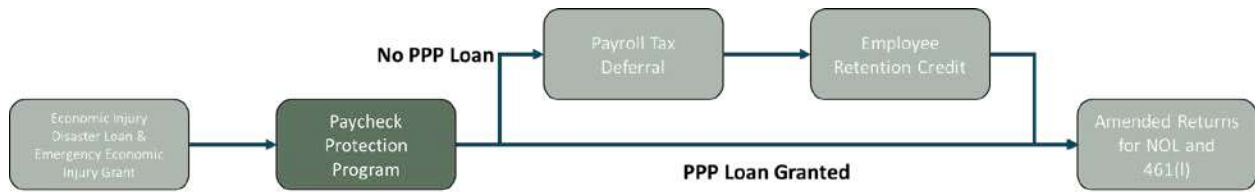
- Small businesses (including sole proprietorships, with or without employees)
- Independent contractors
- Cooperative and employee owned businesses
- Private non-profits
- Tribal small businesses

The EIDL was in existence prior to the CARES Act. However, the CARES Act impacted it by creating the Emergency Economic Injury Grant. This grant of up to **\$10,000** is to be advanced to the business within three days of applying for the EIDL, which is why this loan and grant are a great resource for businesses that need **immediate** cash flow to remain in operation. The only restriction on who may apply for the grant is businesses that meet the above requirements for an EIDL and have been in operation since January 31, 2020. These grants are available for businesses applying for Economic Injury Disaster Loans from January 31, 2020 through December 31, 2020. The grants were backdated to January 31, 2020 to allow those who have already applied for EIDLs to be eligible to also receive a grant.

You may be wondering, if I receive an Economic Injury Disaster Loan and an Emergency Economic Injury Grant, does that preclude my business from receiving a Paycheck Protection Program Loan? **Receiving an EIDL and EEIG does not prevent you from subsequently receiving a PPP Loan.** If you do ultimately receive a PPP loan, you will have the ability to refinance your existing EIDL into it, which is great because as we will discuss later, PPP loans have the potential to be completely forgiven. In either case, if your business does eventually receive a PPP loan, the amount of any Emergency Economic Injury Grant that you received (up to \$10,000) will be subtracted from the amount forgiven in the PPP loan.

The final point to make about Economic Injury Disaster Loans and the Emergency Economic Injury Grant is that you have the ability to apply for this loan and grant for your business from the safe social distance of your home. The application process is done online, directly through the SBA's website, at <https://disasterloan.sba.gov/ela/>

Paycheck Protection Program



The Paycheck Protection Program and the loans it provides are the largest relief option available to small businesses from the CARES Act - and the piece that everyone is talking about. It authorizes up to \$349 billion in forgivable loans to small businesses to pay their employees during the COVID-19 crisis. And what we just found out in the late evening of March 31, 2020, is that the **loan terms will be the same for every business that receives a loan.** We also have more details on when the actual loan application process is going to start and how that will work.

When can businesses begin applying for this loan?

- **April 3, 2020** – small businesses and sole proprietorships can apply for and receive loans to cover their payroll and other certain expenses through existing SBA lenders.
- **April 10, 2020** – independent contractors and self-employed individuals can apply for and receive loans to cover their payroll and other certain expenses through existing SBA lenders.
- Other regulated lenders will be available to make these loans as soon as they are approved and enrolled in the program.

Where can businesses apply?

Businesses can apply through any existing SBA lender or through any federally insured deposit institution, federally insured credit union, and Farm Credit System institution that is participating. Other regulated lenders will be available to make these loans once they are approved and enrolled in the program. If you have an existing relationship with a lending institution that meets this criteria, they are going to be your first best bet. However, if you sense that they are not prepared to handle the upcoming influx of applications, it may be worth speaking to another provider. Treasury points you to www.sba.gov for a list of SBA lenders that you can contact. It has been our experience that it is easier to do a Google search for “(your state) SBA Lenders.” The top hit is typically your local state SBA page that has a list of approved vendors within your state. As a convenience for our clients, we have included in the appendix the approved vendor lists for Arizona, Illinois, Maryland, New Mexico, Virginia, Washington D.C., and Wisconsin.

What businesses can apply?

All businesses, including nonprofits, veterans organizations, Tribal business concerns, sole proprietorships, self-employed individuals, and independent contractors with 500 or fewer employees may apply. Businesses in certain industries can have more than 500 employees if they meet applicable SBA employee-based size standards for those industries. If your business is larger than 500 employees and you want to see if this applies to you, search the NAICS Employee Small Business Size Standard. It is also worth mentioning that the SBA’s affiliation

standards are waived for small businesses in the hotel and food services industries (meaning that these companies can apply as long as no one physical location has more than 500 employees).

What documents does a business need to apply?

You will need to complete the Paycheck Protection Program loan application and submit it along with the required documentation to an approved lender that is available to process your application by **June 30, 2020**. As a convenience for our clients, we have attached the sample application form in the appendix for your review. You will find that it is very simple. The hardest part should be calculating the business's "Average Monthly Payroll." **For the purposes of calculating "Average Monthly Payroll":**

Most applicants will use the average monthly payroll for 2019, excluding costs over \$100,000 on an annualized basis for each employee. For seasonal businesses, the applicant may elect to instead use average monthly payroll for the time period between February 15, 2019 and June 30, 2019, excluding costs over \$100,000 on an annualized basis for each employee. For new businesses, average monthly payroll may be calculated using the time period from January 1, 2020 to February 29, 2020, excluding costs over \$100,000 on an annualized basis for each employee.

You will also need to provide your lender with payroll documentation to substantiate your calculation of average monthly payroll.

How long does this program last?

The program is open until **June 30, 2020**. However, remember that there is a cap of \$349 billion and approximately 30 million small businesses in the United States.

How many of these loans can a business take out?

Only one.

How large can the business loan be?

The loan can be for up to two months of your average monthly payroll costs from the last year plus an additional 25% of that amount (this adds up to the **2.5 times average monthly payroll** everyone is talking about). However, for larger businesses, this amount is **capped at \$10 million**. Seasonal and new businesses will have a different applicable time period for the calculation. In addition, payroll costs are capped at \$100,000 annualized for each employee.

What is the interest rate everyone is going to receive?

0.50% fixed rate

For how long are payments deferred?

All payments are deferred for six months; however, interest will continue to accrue over this period.

When is the loan due?

The loan is due in two years **(the CARES Act set a maximum loan term of 10 years but it appears that all loans will be due in two)**.

Does collateral need to be pledged or does the business owner need to personally guarantee the loan?

There is no collateral pledge required and the owner does not need to make a personal guarantee. **However, the business and each 20% or greater owner must certify that:**

- Current economic uncertainty makes this loan request necessary to support the ongoing operations of the applicant **(you really need it)**
- The funds will be used to retain workers and maintain payroll or make mortgage payments, lease payments, and utility payments **(you must use it this way)**
- Documentation verifying the number of full-time equivalent employees on payroll as well as the dollar amounts of payroll costs, covered mortgage interest payments, covered rent payments, and covered utilities for the eight-week period following this loan will be provided to the lender **(you will provide documentation to the lender on how you spent on the money)**
- Loan forgiveness will be provided for the sum of documented payroll costs, covered mortgage interest payments, covered rent payments, and covered utilities. Due to likely high subscription, it is anticipated that not more than 25% of the forgiven amount may be for non-payroll costs **(the terms of loan forgiveness)**
- During the period beginning on Feb. 15, 2020 and ending on Dec. 31, 2020, the applicant has not and will not receive another loan under this program **(you will only apply for one loan, which also reads like a business owner who has two separate businesses that both qualify would only be able to apply for one loan)**

What can the business use the loan for?

- Payroll costs, including benefits;
 - Salary, wages, commissions, or tips (capped at \$100,000 on an annualized basis for each employee);
 - Employee benefits including costs for vacation, parental, family, medical, or sick leave; allowance for separation or dismissal; payments required for the provisions of group health care benefits including insurance premiums; and payment of any retirement benefit;
 - State and local taxes assessed on compensation; and
 - For a sole proprietor or independent contractor: wages, commissions, income, or net earnings from self-employment, capped at \$100,000 on an annualized basis for each employee **(this was a big question prior to guidance being released)**
- Interest on mortgage obligations incurred before Feb. 15, 2020;
- Rent, under lease agreements in force before Feb. 15, 2020; and
- Utilities, for which service began before Feb. 15, 2020.

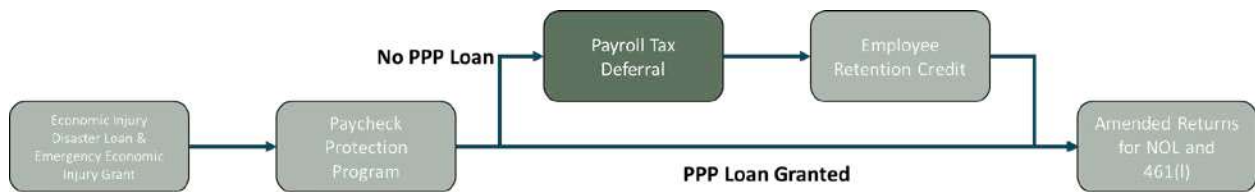
How much of the loan can be forgiven?

You will owe money when your loan is due if you use the loan amount for anything other than payroll costs, mortgage interest, rent and utilities payments over the eight weeks after getting the loan. **Due to likely high subscription, it is anticipated that not more than 25% of the forgiven amount may be for non-payroll costs.** This last sentence is brand new information. It now appears that the Treasury is telling business owners to not expect full loan forgiveness if at least 75% of the loan was not spent on payroll.

You will also owe money when your loan is due if you do not maintain your staff and payroll. This means:

- **Staff Reduction** – your loan forgiveness will be reduced if you decrease your full-time employee headcount
- **Level of Payroll** – your loan forgiveness will also be reduced if you decrease salaries and wages by more than 25% for any employee who made less than \$100,000 annualized in 2019
- **Re-Hiring** – you have until June 30, 2020 to restore your full-time employment and salary levels for any changes made between Feb. 15, 2020 and April 26, 2020 **(this provision is also new, allowing businesses who make layoffs or decrease payrolls during that period the chance to make up for it by June 30)**

Payroll Tax Deferral



If you are considering deferring payroll taxes, you have either had the good fortune to not need a Paycheck Protection Program Loan or the bad fortune to have applied for one and been denied. In either case, it bears repeating: **you cannot delay payment of Employer Payroll Taxes if you received a loan through the PPP.**

However, if you do qualify, this provision of the CARES Act allows taxpayers to defer paying the employer portion of certain payroll taxes through the end of 2020, with all 2020 deferred amounts due in two equal installments:

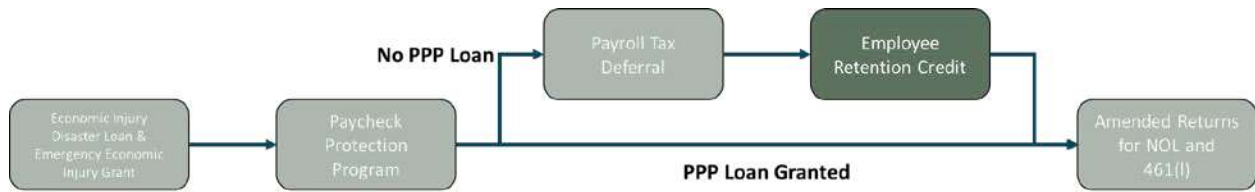
- 50% due on 12/31/2021; and
- 50% due on 12/31/2022

Payroll taxes that can be deferred include the employer portion of FICA taxes, the employer and employee representative portion of Railroad Retirement taxes (that are attributable to the employer FICA rate), and half of SECA tax liability.

It is worth pointing out that self-employed individuals have the ability to defer the employer portion of the self-employment taxes - meaning 25% of 2020 self-employment taxes will be due on Dec. 31, 2021, and 25% due on Dec. 31, 2022.

While this is not as good as the government giving you a forgivable loan, it does allow you to free up a bit of cash flow that you would otherwise be paying out on a regular basis, even though these amounts come due later.

Employee Retention Credit



Like the Payroll Tax Deferment above, if you are considering qualifying for the Employee Retention Credit, you have either had the good fortune to not need to apply for a Paycheck Protection Program Loan or the bad fortune to have applied for one and been denied. In either case, it bears repeating: **you cannot qualify for the Employee Retention Credit if you received a loan through the PPP.**

This provision of the CARES Act provides a refundable payroll tax credit for 50% of wages paid by eligible employers to certain employees during the COVID-19 crisis. The credit is available to employers, including non-profits:

- Whose operations have been fully or partially suspended as a result of a government order limiting commerce, travel or group meetings; or
- Who have experienced a greater than 50% reduction in quarterly receipts, measured on a year-over-year basis (**compare 2Q 2020 to 2Q 2019**)

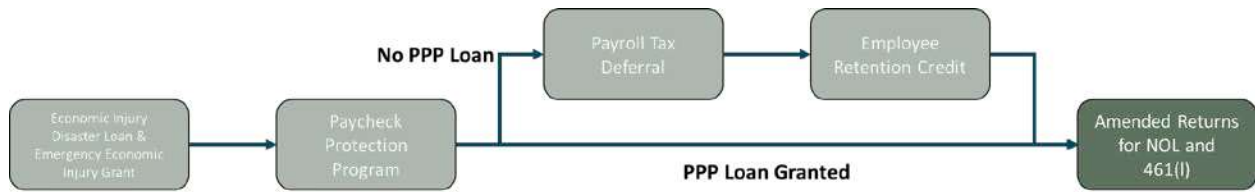
This credit ends at the earlier of:

- Dec. 31, 2020; or
- If qualified by suspension, a quarter without government required suspension; or
- If qualified by revenue, a quarter with gross revenue greater than 80% of prior year

Note that throughout all of this, the metric is “revenue” not “profit.” This means that a low margin business that is now seeing negative profit (losses) may not qualify because its revenue has not dropped enough, while a high profit business may see revenue drop 50%, qualify for the credit, and still be profitable, just not as much as before.

Only wages of employees who are furloughed or face reduced hours as a result of their employer’s closure or economic hardship are eligible for the credit. However, businesses with 100 or fewer employees are treated more favorably than larger businesses in the calculation of the credit. These smaller businesses are able to count all employee wages, regardless of whether the employee is furloughed. For any size business, the credit is provided for wages and compensation, including health benefits, and is provided for the first \$10,000 in wages and compensation paid by the employer to an eligible employee. Wages do not include those taken into account for purposes of the payroll credit for required paid sick leave or required paid family leave, nor for wages taken into account for the employer credit for paid family and medical leave.

Amended Returns for NOL and 461(l)



We have finally reached the ability to file amended returns due to changes that were made regarding the deductibility of business losses. We are also back to a scenario similar to the EIDL and EEIG, where both businesses that received a Paycheck Protection Program loan and those that did not can take advantage of this opportunity. This includes both corporate filers and non-corporate filers.

Corporations (excluding REITs) can now take Net Operating Losses from tax years 2018, 2019, and 2020 and carry these losses back five years. In addition, the offset amount has been increased from 80% to 100% of taxable income for those tax years.

Non-corporate filers have had Section 461(l) temporarily repealed for tax years 2018, 2019, and 2020. This code section capped claimed losses attributable to businesses at \$250,000 for single filers and \$500,000 for joint filers.

Every business should investigate whether these changes warrant filing amended returns for prior years to seek a refund.

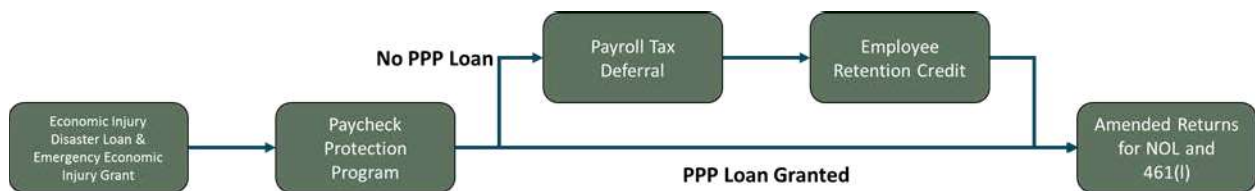
Concluding Thoughts

There are lots of options out there right now for business owners to pursue to hopefully provide some relief from the economic conditions in which we currently find ourselves. Hopefully, the social distancing requirements work to stymie the spread of the virus and can be loosened at the end of April so we can get our personal and business lives up and running again. But for now, let's concentrate on what is immediately in front of us.

These are the options to help weather the storm:

1. If your business is currently in dire financial straits and you need cash yesterday, start by looking at the Economic Injury Disaster Loans and Emergency Economic Injury Grants.
2. If your business is going to need cash but an immediate small influx isn't necessary, and for the businesses that already applied for the EIDL and EEIG, the next program to look at is the Paycheck Protection Program Loans.
3. Where you should look next depends on the outcome of your PPPL application. If you were accepted, you are locked out of the next two options. If you did not receive or did not apply for a PPPL, you can claim the Employee Retention Credit on your 2020 tax return and also defer your payroll taxes.
4. Finally, something all business owners can do is see if the expansion of the Net Operating Loss and temporary repeal of Section 461(1) can help you deduct losses you were previously not allowed, thereby allowing you to file amended returns from previous years and receive a refund.

Business Owner Relief Opportunities Flow Chart



We are grateful for the continued trust you have placed in us. Should you have any questions or concerns, feel free to reach out to your advisor. Together, we will all get through this.

This is intended for informational purposes only and should not be construed as personalized financial or tax advice. Please consult your financial and tax professional(s) regarding your unique situation. Some of the information given in this presentation has been produced by unaffiliated third parties and, while it is deemed reliable, the Advisor does not guarantee its timeliness, sequence, accuracy, adequacy, or completeness.

Appendix

PPP Application



Paycheck Protection Program Application Form

OMB Control No.: 3245-0407
Expiration Date: 09/30/2020

Non-Profit <input type="checkbox"/> Vet Org <input type="checkbox"/> Tribal <input type="checkbox"/> Ind. Cont. <input type="checkbox"/> Self Employed <input type="checkbox"/>		DBA or Tradename if applicable	
Business Legal Name			
Business Primary Address		Business TIN (EIN,SSN)	Business Phone
			() -
		Primary Contact	Email Address

Average Monthly Payroll:	\$	X 2.5 equals Loan Amount:	\$	Number of Jobs:	
Purpose of the loan (select more than one):	<input type="checkbox"/> Payroll <input type="checkbox"/> Rent / Mortgage Interest <input type="checkbox"/> Utilities <input type="checkbox"/> Other (explain):				

Applicant Ownership

List all owners of Applicant with greater than 20% ownership stakes. Attach a separate sheet if necessary.

Owner Name	Title	Ownership %	TIN (EIN,SSN)	Address

If questions (1) or (2) below are answered "Yes," the loan will not be approved.

Question	Yes	No
1. Is the Business or any owner presently suspended, debarred, proposed for debarment, declared ineligible, voluntarily excluded from participation in this transaction by any Federal department or agency, or presently involved in any bankruptcy?	<input type="checkbox"/>	<input type="checkbox"/>
2. Has the Business, any of its owners, or any business owned or controlled by any of them, ever obtained a direct or guaranteed loan from SBA or any other Federal agency that is currently delinquent or has defaulted in the last 7 years and caused a loss to the government?	<input type="checkbox"/>	<input type="checkbox"/>
3. Is the Business or any owner an owner of any other business or have common management with any other business? If yes, attach a listing of all Affiliates and describe the relationship as addendum A.	<input type="checkbox"/>	<input type="checkbox"/>
4. Has the Business received an SBA Economic Injury Disaster Loan between January 31, 2020 and April 3, 2020? If yes, provide details on a separate sheet identified as addendum B.	<input type="checkbox"/>	<input type="checkbox"/>

Applicants who are individuals and all 20% or greater owners of the business must answer the following questions. If questions (5) or (6) are answered "Yes" or question (7) is answered "No", the loan will not be approved.

Question	Yes	No
5. Are you presently subject to an indictment, criminal information, arraignment, or other means by which formal criminal charges are brought in any jurisdiction, or presently incarcerated, on probation or parole?	<input type="checkbox"/>	<input type="checkbox"/>
Initial here to confirm your response to question 5 → _____		
6. Within the last 7 years, for any felony or misdemeanor for a crime against a minor, have you: 1) been convicted; 2) pleaded guilty; 3) pleaded nolo contendere; 4) been placed on pretrial diversion; or 5) been placed on any form of parole or probation (including probation before judgment)?	<input type="checkbox"/>	<input type="checkbox"/>
Initial here to confirm your response to question 6 → _____		
7. <input type="checkbox"/> I am a U.S. Citizen <u>OR</u> <input type="checkbox"/> I have Lawful Permanent Resident status <input type="checkbox"/> No		
Initial here to confirm your response to question 7 → _____		



Paycheck Protection Program Application Form

OMB Control No.: 3245-0407
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By Signing Below, You Make the Following Representations, Authorizations, and Certifications

REPRESENTATIONS AND AUTHORIZATIONS

I represent that:

- I have read the Statements Required by Law and Executive Order included in this form, and I understand them.
- I will comply, whenever applicable, with the civil rights and other limitations in this form.
- All SBA loan proceeds will be used only for business related purposes as specified in the loan application.
- To the extent feasible, I will purchase only American-made equipment and products.
- The Applicant is not engaged in any activity that is illegal under federal, state or local law.

For Applicants who are individuals and all Associates: I authorize the SBA to request criminal record information about me from criminal justice agencies for the purpose of determining my eligibility for programs authorized by the Small Business Act, as amended.

CERTIFICATIONS

The Business and each 20% or greater owner must certify in good faith to all of the below by **initialing** next to each one:

- _____ Current economic uncertainty makes this loan request necessary to support the ongoing operations of the Applicant.
- _____ The funds will be used to retain workers and maintain payroll or make mortgage payments, lease payments, and utility payments; I understand that if the funds are used for unauthorized purposes, the federal government may pursue criminal fraud charges.
- _____ Documentation verifying the number of full-time equivalent employees on payroll as well as the dollar amounts of payroll costs, covered mortgage interest payments, covered rent payments, and covered utilities for the eight week period following this loan will be provided to the lender.
- _____ Loan forgiveness will be provided for the sum of documented payroll costs, covered mortgage interest payments, covered rent payments, and covered utilities. Due to likely high subscription, it is anticipated that not more than twenty-five percent (25%) of the forgiven amount may be for non-payroll costs.
- _____ During the period beginning on February 15, 2020 and ending on December 31, 2020, the Applicant has not and will not receive another loan under this program.
- _____ I further certify that the information provided in this application and the information that I have provided in all supporting documents and forms is true and accurate. I realize that knowingly making a false statement to obtain a guaranteed loan from SBA is punishable under 18 USC 1001 and 3571 by imprisonment of not more than five years and/or a fine of up to \$250,000; under 15 USC 645 by imprisonment of not more than two years and/or a fine of not more than \$5,000; and, if submitted to a Federally insured institution, under 18 USC 1014 by imprisonment of not more than thirty years and/or a fine of not more than \$1,000,000.
- _____ I acknowledge that the lender will calculate the eligible loan amount using tax documents I have submitted. I affirm that these tax documents are identical to those I submitted to the IRS. I also understand, acknowledge and agree that the Lender can share the tax information with SBA's authorized representatives, including authorized representatives of the SBA Office of Inspector General, for the purpose of compliance with SBA Loan Program Requirements and all SBA reviews.

Signature of Authorized Representative of Business

Date

Print Name

Title

Signature of Owner of Applicant Business

Date

Print Name

Title



Paycheck Protection Program Application Form

OMB Control No.: 3245-0407
Expiration Date: 09/30/2020

Purpose of this form:

This form is to be completed by the Applicant and all individuals identified below and **submitted to your SBA Participating Lender**. Submission of the requested information is required to make a determination regarding eligibility for financial assistance. Failure to submit the information would affect that determination.

Instructions for completing this form:

For purposes of calculating "Average Monthly Payroll", most Applicants will use the average monthly payroll for 2019, excluding costs over \$100,000 on an annualized basis for each employee. For seasonal businesses, the Applicant may elect to instead use average monthly payroll for the time period between February 15, 2019 and June 30, 2019, excluding costs over \$100,000 on an annualized basis for each employee. For new businesses, average monthly payroll may be calculated using the time period from January 1, 2020 to February 29, 2020, excluding costs over \$100,000 on an annualized basis for each employee.

The first section and questions 1-4 request information about the Business. Questions 5-7 are to be completed, **signed and dated** by each applicant who is an Individual as well as each 20% or greater owner of an Applicant Business. All parties listed below are considered owners of the Applicant Business as defined in 13 CFR § 120.10, as well as "principals."

- For a sole proprietorship, the sole proprietor;
- For a partnership, all general partners, and all limited partners owning 20% or more of the equity of the firm;
- For a corporation, all owners of 20% or more of the corporation;
- For limited liability companies, all members owning 20% or more of the company; and
- Any Trustor (if the Applicant is owned by a trust).

Paperwork Reduction Act – You are not required to respond to this collection of information unless it displays a currently valid OMB Control Number. The estimated time for completing this application, including gathering data needed, is 8 minutes. Comments about this time or the information requested should be sent to : Small Business Administration, Director, Records Management Division, 409 3rd St., SW, Washington DC 20416., and/or SBA Desk Officer, Office of Management and Budget, New Executive Office Building, Washington DC 20503.

Privacy Act (5 U.S.C. 552a) – Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. (But see Debt Collection Notice regarding taxpayer identification number below). Disclosures of name and other personal identifiers are required to provide SBA with sufficient information to make a character determination. When evaluating character, SBA considers the person's integrity, candor, and disposition toward criminal actions. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC Section 636(a)(1)(B) of the Small Business Act (the Act).

Disclosure of Information: Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act. The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use is the disclosure of information maintained in SBA's system of records when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature. Specifically, SBA may refer the information to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for, or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use is disclosure to other Federal agencies conducting background checks but only to the extent the information is relevant to the requesting agencies' function. See, 74 F.R. 14890 (2009), and as amended from time to time for additional background and other routine uses. In addition, the CARES Act, requires SBA to register every loan made under the Paycheck Protection Act using the Taxpayer Identification Number (TIN) assigned to the borrower.

Debt Collection Act of 1982, Deficit Reduction Act of 1984 (31 U.S.C. 3701 et seq. and other titles) – SBA must obtain your taxpayer identification number when you apply for a loan. If you receive a loan, and do not make payments as they come due, SBA may: (1) report the status of your loan(s) to credit bureaus, (2) hire a collection agency to collect your loan, (3) offset your income tax refund or other amounts due to you from the Federal Government, (4) suspend or debar you or your company from doing business with the Federal Government, (5) refer your loan to the Department of Justice, or (6) foreclose on collateral or take other action permitted in the loan instruments.

Right to Financial Privacy Act of 1978 (12 U.S.C. 3401) – The Right to Financial Privacy Act of 1978, grants SBA access rights to financial records held by financial institutions that are or have been doing business with you or your business including any financial institutions participating in a loan or loan guaranty. SBA is only required provide a certificate of its compliance with the Act to a financial institution in connection with its first request for access to your financial records. SBA's access rights continue for the term of any approved loan guaranty agreement. SBA is also authorized to transfer to another Government authority any financial records concerning an approved loan or loan guarantee, as necessary to process, service or foreclose on a loan guaranty or collect on a defaulted loan guaranty.

Freedom of Information Act (5 U.S.C. 552) – Subject to certain exceptions, SBA must supply information reflected in agency files and



Paycheck Protection Program Application Form

OMB Control No.: 3245-0407
Expiration Date: 09/30/2020

records to a person requesting it. Information about approved loans that will be automatically released includes, among other things, statistics on our loan programs (individual borrowers are not identified in the statistics) and other information such as the names of the borrowers (and their officers, directors, stockholders or partners), the collateral pledged to secure the loan, the amount of the loan, its purpose in general terms and the maturity. Proprietary data on a borrower would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

Occupational Safety and Health Act (15 U.S.C. 651 et seq.) – The Occupational Safety and Health Administration (OSHA) can require businesses to modify facilities and procedures to protect employees. Businesses that do not comply may be fined, forced to cease operations, or prevented from starting operations. Signing this form is certification that the applicant, to the best of its knowledge, is in compliance with the applicable OSHA requirements, and will remain in compliance during the life of the loan.

Civil Rights(13 C.F.R. 112, 113, 117) – All businesses receiving SBA financial assistance must agree not to discriminate in any business practice, including employment practices and services to the public on the basis of categories cited in 13 C.F.R., Parts 112, 113, and 117 of SBA Regulations. All borrowers must display the "Equal Employment Opportunity Poster" prescribed by SBA.

Equal Credit Opportunity Act (15 U.S.C. 1691) – Creditors are prohibited from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status or age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act.

Debarment and Suspension Executive Order 12549; (2 CFR Part 180 and Part 2700) – By submitting this loan application, you certify that neither you nor any Associates have within the past three years been: (a) debarred, suspended, declared ineligible or voluntarily excluded from participation in a transaction by any Federal Agency; (b) formally proposed for debarment, with a final determination still pending; (c) indicted, convicted, or had a civil judgment rendered against you for any of the offenses listed in the regulations or (d) delinquent on any amounts owed to the U.S. Government or its instrumentalities as of the date of execution of this certification.

SAMPLE

Arizona SBA Lenders

Active SBA Lenders Located in Arizona

VERSION 16.6 Dated 1/1/2019

List includes conventional Banks, Credit Unions, Small Business Lending Companies, SBA funded Microlenders, Certified Development Companies (504 loans), and out-of-state Banks or Credit Unions with a Loan Production Office in Arizona that have provided referral information. Lender credit preferences are subject to change by the participating lender without notice. Please note that some participating lenders prefer no referrals or did not respond to our survey. Lenders that offer only 3rd party loans under the 504 program are not listed. For additional questions contact SBA at 602-745-7200.

Product Codes- Standard Guaranty Loan Program (7(a)), SBA Express (X), Export Express (EX), Export Working Capital Program (EWCP), Community Advantage (CA)

Lender Status Codes- General Partner (GP), Preferred Lending Partner (PLP)

SBA 7(a) Loans LENDER	PHONE	PRODUCT	MARKET AREA	Lender Status	LENDER PREFERENCES	
					START-UP	MIN. LOAN SIZE
ALLIANCE BANK OF ARIZONA	(480) 998-6548	7(a), X, EX, EWCP	Statewide	PLP	L-H	\$50,000
ARIZONA CENTRAL CREDIT UNION	(602) 523-8342	7(a)	Central AZ	GP		\$100,000
ARIZONA BANK & TRUST	(602) 381-2077	7(a), X	Maricopa Co.	GP		\$100,000
ARIZONA BUSINESS BANK	(602) 240-2751	7(a), X	Phoenix Metro Area	PLP	L-H	\$50,000
BANK 34	(480) 795-6936	7(a),X,EX,EWCP	Statewide	GP	L	\$50,000
BANK OF AMERICA	(602) 695-0760	7(a), X, EWCP	Statewide	PLP		\$350,000
BANK OF ARIZONA	(602) 240-2751	7(a), X	Phoenix Metro Area	PLP	L-H	\$50,000
BANK OF THE WEST	(602) 549-4860	7(a), X, EX, EWCP	Statewide	PLP	•	\$350,000
BBVA COMPASS BANK	(602) 522-2696	7(a), X, EWCP	Statewide	PLP	•	\$10,000
BMO HARRIS BANK	(602) 330-4860	7(a), X, EX, EWCP	Statewide	PLP	•	\$25,000
BNC NATIONAL BANK	(602) 508-3773	7(a), X, EWCP	Statewide	PLP	•	\$100,000
CANYON COMMUNITY BANK	(602) 603-3524	7(a)	Statewide	GP		\$500,000
CENTERSTONE SBA LENDING	(602) 999-7108	7(a)	Statewide	PLP	•	\$100,000
COMERICA BANK	(714) 424-3838	7(a), X, EX, EWCP	Statewide	PLP		\$250,000
COMMERCE BANK OF ARIZONA	(480) 253-4505	7(a)	Statewide	GP	•	\$50,000
ENTERPRISE BANK	(913) 791-9112	7(a), X, EX, EWCP	Statewide	PLP	L	\$25,000
GREAT WESTERN BANK	(480) 422-2942	7(a), X,	Statewide	PLP		\$250,000
HARVEST SMALL BUSINESS FINANCE	(602) 703-6301	7(a)	Statewide	PLP		\$250,000
HORIZON COMMUNITY BANK	(928) 854-3147	7(a), X,	Statewide	PLP	L-H	\$50,000
IOWA STATE BANK	(520) 314-2597	7(a)	Statewide	GP	•	\$100,000

LENDER	PHONE	PRODUCT	MARKET AREA	Lender Status	LENDER PREFERENCES	
					START-UP	MIN. LOAN SIZE
JOHNSON BANK	(602) 381-2152	7(a), X,	Maricopa Co.	PLP	•	\$200,000
JPMORGAN CHASE BANK	(623) 337-9969	7(a), X, EX	Statewide	PLP	L-H	\$10,000
MEADOWS BANK	(623) 328-9770	7(a), X,	Statewide	PLP	•	\$150,000
METRO PHOENIX BANK	(602) 346-1803	7(a), X,	Statewide	PLP	L-H	\$200,000
MIDFIRST	(602) 801-5713	7(a), X,	Statewide	PLP		\$50,000
MIDWEST REGIONAL SBL	(480)-468-5180	7(a), EWCP	Statewide	GP	•	\$150,000
MOUNTAIN AMERICA CU	(480) 487-5577	7(a), X, EX	Statewide	PLP	L-H	\$50,000
MUTUAL OF OMAHA	(480) 224-7931	7(a), X	Pima/Maricopa Co	PLP		\$250,000
NATIONAL BANK OF ARIZONA	(602) 212-5545	7(a), X,	Statewide	PLP	•	\$10,001
ONEAZ CU	(602) 467-4262	7(a)	Statewide	GP		\$10,000
PINNACLE BANK	(480) 556-3200	7(a)	Statewide	PLP	•	\$250,000
POPPY BANK	(480) 346-1218	7(a)	Statewide	PLP		\$350,000
RADIUS BANK	(602) 635-6999	7(a), X, EX	Statewide	PLP	L-H	\$250,000
READYCAP LENDING	(602) 538-9671	7(a), X	Statewide	PLP		\$200,000
REPUBLIC BANK OF ARIZONA	(602) 280-9402	7(a)	Statewide	GP	L-H	\$150,000
STATE BANK OF ARIZONA	(928) 855-4050 ext.5201	7(a)	Statewide	GP	•	\$50,000
STEARNS BANK	(480) 391-5908	7(a), X, EWCP	Statewide	PLP	•	\$50,000
T BANK	(602) 206-1417	7(a), X, EX	Statewide	PLP	•	\$150,000
UMB BANK	(816) 860-5058	7(a), X, EX	Maricopa Co.	PLP	L-H	\$25,000
U.S. BANK	(602) 222-4576	7(a), X, EX, EWCP	Statewide	PLP	L	\$100,000
VANTAGE WEST CREDIT UNION	(520) 617-4025	7(a), X	Major Counties	GP		\$100,000
WELLS FARGO BANK ARIZONA	(602) 378-5221	7(a), X	Statewide	PLP	•	\$25,000
WESTERN BANK	(575) 388-3521	7(a)	Cochise Co.	GP	•	\$25,000
WEST VALLEY NATIONAL BANK	(714) 862-7085	7(a)	Statewide	GP		\$50,000

SPECIALTY LENDERS, MICROLENDERS, 504 LENDERS AND CERTIFIED DEVELOPMENT COMPANIES

BUSINESS DEV FIN CORP	(602) 381-6292	504 Loans, 7a/CA	Statewide – CDC	PCLP	•	\$35,000
CDC SB FINANCE CORP	(602) 317-1192	504 Loans, 7a/CA	Statewide – CDC	PCLP	•	\$20,000
MT. WEST SB FINANCE	(801) 474-3232	504 Loans	Northern AZ - CDC	PCLP	•	\$150,000

SOUTHWESTERN BUSINESS FIN	(602) 495-6495	504 Loans	Statewide – CDC	PCLP	•	\$50,000
PRESTAMOS SB LENDING	(602) 258-9911	Microloans, 7a/CA	Statewide – Microlender	Non-Profit	•	\$250K Max
ACCION	(800) 508-7624	7a/CA	Statewide	Non-Profit	•	\$250K Max
PREP	(520) 806-4646	Microloans, 7a/CA	Statewide – Microlender	Non-Profit	•	\$250K Max
LISC	(602) 252-6316	7a/CA	Maricopa Co.	Non-Profit	•	\$250K Max

SBA LOAN TYPES & TERMS: The SBA has many different types of loan programs. The flagship loan product is called the “7(a) Loan” and comes in many different formats and variations. You can borrow up to \$5 million (504 projects can go higher) with terms based on your ability to repay and the use of loan proceeds but cannot exceed 25 years. All SBA loans are fully amortized and do not include any balloon notes, points, or other typical commercial loan fees. Interest rates are capped by law. Loan approval is subject to SBA eligibility requirements and lender credit standards at time of application. Some loan restrictions apply such as business type – inquire with local SBA lender of choice.

CREDIT HISTORY (FICO SCORES): Please note that most lenders require a minimum credit score in the mid- 600’s to low 700’s for a SBA loan. After obtaining a credit report and your score is less than this range, we suggest you consider “credit repair” before approaching a lender.

COLLATERAL: All participating lenders will require collateral to secure their loan – typically business or personal assets. In addition, owners and spouses are expected to personally guaranty the loan. The amount and type of collateral will vary from lender to lender. Most lenders require the applicant to pledge their residence as collateral if sufficient equity exists. Note the SBA loan guaranty issued to the lender to encourage them to approve your loan mitigates much of the “borrower risk” but does not eliminate the need for collateral to protect the lender or the government.

LENDING CODES:

- = Indicates YES

START-UPS: L – YES but with specific credit or industry limitations that vary from lender to lender and can include restrictions based on specific high-risk industries, product type, loan size, or specific credit factors such as additional collateral, equity investment, or management experience for high risk loans. Contact each specific lender for more or specific information to see if you qualify. These limitations can be changed by the lender without notice. Note that (I) in red means the lender requires or prefers the borrower to have outside income to repay the loan in addition to start-up income. F – Yes, but SBA approved Franchises Only.

(SBLC) = Small Business Lending Company

(CDC) = Certified Development Company, non-profit community organization offering SBA 504 loans

(Status) GP = GP 7(a) Lender CLP = Certified Lender PLP = Preferred Lender PCLP = Preferred CDC CA=Community Advantage Lender

(STATEWIDE) = Lender has local presence in state and can establish a lending or banking relationship BANK LPO – Loan Production Office (Loans Only)

(MIN. LOAN AMOUNT) = Minimum amount a lender will generally lend under SBA’s programs.

Illinois SBA Lenders



U.S. Small Business Administration

Illinois District Office
 500 W. Madison Street, Suite 1150
 Chicago, IL 60661-2511

	Lender	Program Authority	Contact	Telephone Number
1	ACCION Chicago	(CA)	Jennie Motto Mesterharm	(312) 275-3000
3	American Community Bank	(SX)	Andy Hartlieb	(815) 334-3564
5	Associated Bank Illinois, NA	(PLP/SX)	Jason Wilson	(414) 930-7812
6	Bank & Trust Co	(SX)	Jim McGuire	(217) 324-3935
7	Bank of America, N.A.	(PLP/SX)	Carrie Pohl	(312) 992-7844
9	Bank of Hope	(PLP/SX/)	Christine Yoon	(773) 279-4952
10	Bank of Springfield	(SX)	Ryan Beverage	(217) 241-6135
11	Bank of the West	(PLP/SX/EWCP)	Garcia Dussard	(312) 517-9365
12	Barrington Bank & Trust	(SX)	Burke Groom	(847) 842-4500
13	Blackhawk Bank	(7a)	Gary Biniewicz	(815) 312-5440
14	BMO Harris Bank	(PLP/SX)	Melissa Norwood	(331) 281-6216
15	Busey Bank	(PLP/SX/EWCP)	Steve Lasiewicz	(224) 500-1264
16	Byline Bank	(PLP/SX)	Thomas Abraham	(847) 805-9520
17	Celtic Bank	(PLP/SX/EWCP)	Bradley Bybee	(801) 363-6500
18	Centrust Bank	(7a)	Tom Meyer	(847) 899-3793
19	Chase	(PLP/SX)	Mike L Hereda	(312) 732-8572
20	CIBC	(PLP/SX)	Paul Liles	(630) 488-3007
21	Citibank FSB	(PLP/SX)	Matthew VanderMeer	(949) 623-6857
22	Citizens Equity First CU	(7a)	Jeff Ambrose	(217)546-2010
23	Commerce Bank, NA	(PLP/SX)	Adam Kirkbride	(816) 234-2028
24	Community First Bank of the Heartland	(SX)	Jo David Cummins	(618) 244-3000
25	Crystal Lake Bank & Trust	(PLP/SX)	James N. Thorpe	(815) 479-5200
26	Fifth Third Bank	(PLP/SX)	Nicole Johnson-Scales	(312) 704-4293
27	First American Bank	(PLP/SX/EWCP)	Alan Lane-Murcia	(847) 586-2225
28	First Bankers Trust	(SX)	Ron Wenger	(217) 546-6151
29	First Eagle Bank	(SX)	Faruk Daudbasic	(312) 850-9232
30	First Farmers Bank and Trust/Danville	(SX)	Debbie Shroat	(217) 446-9416
31	First Mid Bank & Trust	(SX)	Jason Tucker	(217) 258-0660
32	First Midwest Bank	(SX)	Rick Mahoney	(630) 725-5504
33	First National Bank of Omaha	(PLP/SX)	Scott Bestmann	(402) 602-6146
34	German-American State Bank	(SX)	Shawna L. Korf	(815) 335-1900
35	Hanmi Bank	(PLP/SX/7A/EWCP)	Susan Kim	(773) 290-6401
36	Heartland Bank and Trust	(SX)	Brian Dhom	(309) 662-4444 ext 2551
37	Hinsdale Bank & Trust	(PLP/SX)	Lori Ritzert	(630) 323-4404
38	Huntington National Bank	(PLP/SX)	Margaret Griffin	(312) 762-2193
39	Illinois Bank & Trust	(SX)	Dennis R. Roop	(815) 637-7008
40	Illinois National Bank	(PLP/SX)	Justin Coy	(217) 747-8650
41	Independence Bank	(PLP/SX)	Heather Marshall	(401) 886-4600
42	International Bank of Chicago	(7a)	John Benik	(708) 410-2899 x 106
43	Lake Forest Bank & Trust	(SX)	Chris Baker	(847) 615-4046
44	Legence Bank	(SX)	Legence Bank	(800) 360-8044
45	Libertyville Bank & Trust	(7a)	Chris Piazzi	(847) 968-4280
46	Live Oak Banking	(PLP/SX)	Jay Steiner	(847) 533-7364
47	Local Initiatives Support Corp (LISC)	(CA)	Steve Hall	(773) 840-4025
48	Marine Bank	(PLP/SX)	Mike Gillespie	(217) 726-0625
49	Midland States Bank	(SX)	Keith Hinrichs	(815) 312-5505
50	Midwest Regional Bank	(7a)	Robert Pickerell III	(618) 830-2231
51	Millennium Bank	(7a)	Salil Mishra	(847) 325-6440
52	Morton Community Bank	(SX)	Carrie Morse	(309) 681-3912
54	Newtek Small Business Finance	(PLP/SX)	Peter M. Downs	(866) 639-1835
55	Pacific City Bank	(PLP/SX)	Seikeun Ahn	(847) 768-9500



U.S. Small Business Administration

Illinois District Office
 500 W. Madison Street, Suite 1150
 Chicago, IL 60661-2511

	Lender	Program Authority	Contact	Telephone Number
56	Peoples Bank & Trust - Springfield	(7a)	Nick Epley	(886) 670-3451
57	Peoples National Bank	(SX)	Chris Howton	(618) 244-4777
58	PNC Bank	(PLP/SX)	Suzanne Alexander	(317) 267-7637
59	Providence Bank	(SX)	Tenay Mazumdar	(219) 961-8012
60	Quad City Bank and Trust Co.	(PLP/SX)	Jeffrey Lockwood	(563) 388-4750
61	Regions Bank	(PLP/SX)	Pete Peterson	(404) 257-2872
62	Resource Bank	(SX)	Rod Schairer	(815) 748-1603
63	Scott Credit Union	(SX)	Chris Davis	(618) 381-7337
64	Security Bank	(7a)	Chris Crum	(217) 789-3500
65	Signature Bank	(SX)	Greg Woodin	(773) 467-5636
66	SomerCor 504, Inc	(CA)	Manny Flores	(312) 360-3304
67	Spirit of Texas Bank	(PLP/SX)	Tim Duffy	(281) 252-8842
68	State Bank of Lincoln	(PLP/SX)	Michael Turner	(217) 732-2751
69	State Bank of the Lakes	(SX)	Peter Mazzetta	(847) 838-6380
70	Stearns Bank	(PLP/SX)	Leticia Searce	(480) 905-4074
71	The BanCorp Bank	(PLP/SX)	Lucia Guerra	(312) 416-6810
72	The Harvard State Bank	(SX)	Phillip Lehmann	(815) 943-4400
73	Town and Country Bank	(PLP/SX)	Mark Wagner	(309) 445-8083
74	U S Bank, NA	(PLP/SX)	Rob Einstein	(630) 208-6397
75	Union National Bank & Trust	(7a)	Jay Deihs	(847) 888-7500
76	United Community Bank/Springfield	(SX)	Brad Smith	(217) 625-3000
77	United Midwest Savings Bank	(PLP/SX)	Fred Crispen	(850) 249-6886
78	VEDC - CBOF	(CA)	Ann Rodgers	(312) 577-7587
79	Village Bank & Trust	(PLP/SX)	Thomas J. Huffman	(847) 590-7030
80	Wells Fargo	(PLP/SX)	Scott Wicks	(847) 607-6305
81	Wintrust Bank	(PLP/SX)	Kristina Adomaviciute	(847) 870-5005

Revised 03-04-2020

Maryland SBA Lenders

SBA LENDERS IN MARYLAND


ACCESS NATIONAL BANK***
Michele Hart, 703-871-7344 
www.accessnationalbank.com

ADAMS COUNTY NATIONAL BANK, 888-334-2262
www.acnb.com


AMERICAN BANK
Darryl Becker, 301-572-3796
www.americanfsb.com

AMERICAN BUSINESS LENDING
Ed Hill, 214-580-8692
www.ablsba.com

ANNE ARUNDEL ECONOMIC DEVELOPMENT CORP.
Stephen Primosch, 410-222-7410
www.aaedc.org

BANKANNAPOLIS*** 
J. Mitchell Krebs, 410-224-4455
www.bankannapolis.com

BANK OF AMERICA*** 
Keith Zickar 410-972-4456
www.bankofamerica.com

BANK OF OCEAN CITY*** 
Earl Conley, 410-213-0173
www.bankofoceancity.com

BAY BANK
Mark Delucca, 410-427-3733
www.baybankmd.com

BBB FUNDING, LLC
800-811-2162
www.bridgefinancegroup.com

BB&T*** 
Joseph Kontoff, 410-230-4382
www.bbandt.com

BBVA COMPASS BANK
888-273-5363
www.compassweb.com

BLUE RIDGE BANK
Scott T. Wootton, 301-620-2583
www.blueridgebk.com

BORREGO SPRINGS BANK*** 
Fred Crispen, 866-644-0042
www.borregospringsbank.com

BUSINESS FINANCE GROUP*
Denny Kleppick, 410-544-1994
www.businessfinancegroup.org

BUSINESS LENDERS LLC
877-345-6267
www.businesslenders.com

CAPITOL BANK, N.A.*** 
Robert Fleischmann,
240-283-0403
www.capitalbankmd.com

CAPITAL ONE
Paul Messina, 703-720-3948
www.capitalone.com


CAPITALSOURCE BANK
George Harrop, 301-272-3710
www.capitalsourcebank.com

CARROLL COMMUNITY BANK
George Peck, 410-795-1900
www.carrollcoban.com

CECIL BANK*** 
John Hughes, 410-398-1650
www.cecilfederal.com

CEDAR POINT FCU
Rose Latham, 301-884-4074
www.cpcfuc.com

CELTIC BANK
Brad Bydee, 801-320-6548
www.celticbank.com

CENTER BANK*** 
213-381-2222
www.centerbank.com

CENTRA BANK
Timothy Henry, 301-739-4577
www.centrabank.com

CHESAPEAKE BUSINESS FINANCE CORPORATION*
John Sower, 202-625-4373
www.chesapeake504.com

CHESSIE FEDERAL CREDIT UNION
Jack Hughes, 301-777-1781
www.chessiefcu.org

CIT SMALL BUSINESS LENDING*** 
Maria Randall, 301-203-1705
www.smallbizlending.com

CITIBANK, N.A.
Melissa Fischer, 202-508-4528
www.citibank.com

CNB
Bill Stoops, 410-758-1600
www.cnbmd.com

COLOMBO BANK
Bill Linsao, 410-685-4611
www.colombobank.com

COMERICA BANK*** 
800-292-1300
www.comerica.com

COMMERCEFIRST BANK*** 
Richard Morgan, 410-280-6695
www.commerce1st.com

COMMUNITY BANK OF TRI-COUNTY
Patrick Pierce, 301-934-6361
www.cbtc.com

COMMUNITY SOUTH*** 
Dave Moore, 757-437-0080
www.communitysouth.com

CONESTOGA BANK
Morgan Johns, 610-321-6090
www.conestogabank.com

COUNTY FIRST BANK
Bryan Harrison, 240-320-2872
www.countyfirstbank.com


EAGLE BANK*** 
Michael DeVito, 410-296-9344
www.eaglebankmd.com

EASTON BANK & TRUST
Brad Watts, 410-819-0300
www.eastonbankandtrust.com

ECDC ENTERPRISE DEVELOPMENT GROUP **
Kevin Kelly, 703-685-0510
www.entdevgroup.org

EXCEL BANK***
888.392.5265
www.bankexcel.com

FIRST CHATHAM BANK
Ken Gaylord, 912-629-2999
www.firstchatham.com

FIRST CITIZENS NATIONAL BANK,*** 800-321-3176 
www.firstcitizens-bank.com

FIRST FINANCIAL BANK***
870-863-7000 
www.ffbl.com

FIRST MARINER BANK
888-561-2265
www.1stmarinerbank.com

FIRST UNITED BANK & TRUST*** 
Josh Bosley, 301-533-2304
www.mybankfirstunited.com

FREDERICK COUNTY BANK
Craig Russell, 240-529-1539
www.frederickcountybank.com

FREEDOM FEDERAL CREDIT UNION
800-440-4120
www.freedomfcu.org

FSC First*
Shelly Gross-Wade, 301-883-6900
www.fscfirst.com


HAMILTON FEDERAL BK*** 
Dawn Cummings, 410-823-4800
www.hamiltonfsb.com

HANMI BANK
213-427-5722
www.hanmi.com

HARFORD BANK
Donald Young, 410-838-7001
www.harfordbank.com

HEBRON SAVINGS BANK*** 
Richard VanGelder, 410-546-8118
www.hebronsavingsbank.com

HOME LOAN INVESTMENT BANK
800-223-1700
www.homeloanbank.com

HOWARD BANK*** 
Rosa Scharf, 410-750-0020
www.howardbank.com

JPMORGAN CHASE BK NA***
888-536-3722 
www.chase.com

LIVE OAK BANK
877-890-5867
www.liveoakbank.com

M&T BANK*** 
Brenda Becker, 410-512-4771
www.mtb.com

MARYLAND CAPITAL ENTERPRISES, INC (MCE) **
Hayley Gallagher, 410-546-1900
www.marylandcapital.org

METRO BANK*** 
888-937-0004
www.mymetrobank.com


MID-ATLANTIC BUSINESS FINANCE CO.*
Gail Houser, 800-730-0017
www.mabfc.com

MID-ATLANTIC FINANCIAL PARTNERS, LLC
Ali Mahmood, 301-944-1799
www.midatlanticfp.com

MONEY ONE FCU
Bradford May, 301-925-4000
www.moneyonefcu.org

MONUMENT BANK*** 
Ron Warrick, 301-841-9600
<http://monumentbank.com>

NARA BANK
213- 427-6388
www.narabank.com

NAVY FCU*** 
Denise Urban, 301-515-0498
www.navyfederal.org

NBR'S FINANCIAL BANK***
Jennifer McCollum, 410-658-5504
www.nbrs.com

NCB, FSB*** 
Joann Haines, 703-302-1945
www.ncb.com

NEVADA STATE BANK*** 
Guy Chaffee, 702- 515-2315
www.nsbank.com

NEW WINDSOR STATE BANK
Andrew Heck, 443-671-5982
www.newwindsorbank.com

NEWTEK BUSINESS* SERVICES, 855-284-3722** 
www.newtekbusinessservices.com

NORTHWEST SAVINGS BANK
John Byrne, 410-581-9831
www.northwestsavingsbank.com

ORRSTOWN BANK
Brian Selders, 301-745-6297
www.orrstown.com

PACIFIC CITY BANK
213-355-8828
www.paccitybank.com

PNC BANK*** 
John Baier, 410-638-2014
www.pnc.com

POINT BREEZE CREDIT UNION*** 
Sarah Lee, 410-771-3850
www.pbcu.com

PRINCE GEORGES COMMUNITY FCU
Diane Brown, 301-627-2666
www.princegeorgesfcu.org

PROVIDENT STATE BANK
Richard Harris, 410-479-2401
www.providentstatebank.com

QUADRANT FINANCIAL
Scott Gilman, 757-625-1033
www.quadrant-financial.com

QUEENSTOWN BANK OF MD
John Ludwig, 410-827-8881
www.queenstown-bank.com

RBS CITIZENS, N.A.*** 
Gary Heidel, 401-468-6127
www.citizensbank.com

REGAL BANK & TRUST
Donald Marshall, 443-334-4774
www.regalbank.com

REPUBLIC BANK & TRUST***, 888-584-3600 
www.republicbank.com

REVERE BANK
Steven Zelenak, 240-264-5342
www.reverebank.com

SAEHAN BANK
213-637-5220
www.saehanbank.com

SANDY SPRING BANK*** 
Sandra Workman, 301-774-6400
www.sandyspringbank.com


SEVERN SAVINGS BANK
Kevin Carter, 410-260-2133
www.severnbank.com

SLAVIE FEDERAL
Gary Barnoff, 443-265-5555
www.slavie.com

SONABANK*** 
Marie Leibson, 800-403-3851
www.sonabank.com

SOVEREIGN BANK*** 
877-768-1145
www.sovereignbank.com

SPIRIT OF TEXAS BANK
281-252- 8888
www.spiritoftexasbank.com


STATE EMPLOYEES CREDIT UNION (SECU)*** 
Gene Pryor, 410- 487-7347
www.secumd.org

STANDARD BANK, PASB*** 
Dave Matthews, 301-729-3738
www.standardbankpa.com

STEARNS BANK N.A.
Tom Ethen, 888-320-2899
www.stearnsbank.com

SUNTRUST BANK*** 
Shaun Erdman, 410-487-3017
www.suntrust.com


SUPERIOR FINANCIAL GROUP***
Sue Malone, 925-899-8449
www.superiorfg.com

SUSQUEHANNA BANK*** 
Deborah Goldberg
410-316-0288
www.susquehanna.net

TD BANK*** 
John Walker, 410-707-7771
www.tdbank.com

THE BANK OF DELMARVA
Carl Cottingham, 410-548-1706
www.bankofdelmarvahb.com

THE BUSINESS BANK*** 
(703) 938-2500
www.businessbankva.com

THE COLUMBIA BANK*** 
Sharon Cantrell, 301-309-0488
www.thecolumbiabank.com

THE HARBOR BANK of MARYLAND
Darius Davis, 410-528-1800
www.theharborbank.com

THE PATAPSCO BANK*** 
Larry Mitchell, 410-285-9307
www.patapscobank.com

THE PEOPLES BANK
Thomas Tucker, 410-778-3500
www.pbkc.com

THE TALBOT BANK
Kevin Moran, 410-819-3014
www.talbot-bank.com

THE WASHINGTON SAVINGS BANK, FSB, 888-843-7250
www.twsb.com

U.S. BANK
800-269-4309
www.usbank.com

UNITED CENTRAL BANK
800-787-0755
www.ucbtx.com

UNITED MIDWEST SAVINGS BANK
Andrew Shato, 800-626-2913
www.umwsb.com

UNITY BANK*** 
800-618-2265
www.unitybank.com

UPS CAPITAL
877-263-8772
www.upscapital.com/smallbiz

VIRGINIA COMMERCE BANK
Ms. Terry Elliott, 703-257-3349
www.vcbonline.com

WASHINGTON FIRST BANK*** 
301-567-3100
www.washingtonfirstbank.com

WELLS FARGO BANK, NA*** 
Carter Wildermuth, 301- 972-3000
www.wellsfargo.com

WILMINGTON SAVINGS FUND SOCIETY, 302.792.6000
www.wsfsbank.com

WILSHIRE STATE BANK
Michael Lee, 703-354-4644
www.wilshirebank.com

WOODSBORO BANK
Harry Weetenkamp, 301-695-0268
www.woodsborobank.com

ZIONS BANK*** 
Vинny Muratore, 954-298-6989
www.zionsbank.com

* Certified Development Company

** Microlender

***  Patriot Express Lender

Due to changes in the lending industry the above information may have changed and should be verified by a potential borrower.
Version May 2012

New Mexico SBA Lenders

NEW MEXICO SBA PARTICIPATING LENDERS

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
1201 San Pedro Dr. N.E.
Albuquerque, NM 87710
505-888-9101

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
4624 4th St. N.W.
Albuquerque, NM 87107
505-888-9900

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
6001 Academy Rd. N.E.
Albuquerque, NM 87109
505-888-9157

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
12001 Sierra Grande Ave. N.E.
Albuquerque, NM 87112
505-888-9181

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
13140 Central Ave. S.E.
Albuquerque, NM 87123
505-559-9910

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
505 Marquette Ave. N.W.
Albuquerque, NM 87102
505-888-9033

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
7530 Montgomery Blvd. N.E.
Albuquerque, NM 87109
505-888-9163

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
10042 Coors Blvd. N.W.
Albuquerque, NM 87114
505-888-9054

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
9500 Sage Rd. S.W.
Albuquerque, NM 87121
505-833-2220

BBVA COMPASS BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
3500 Candelaria N.E.
Albuquerque, NM 87107
505-888-9090

CENTURY BANK (SE,EE,EWCP) BRANCH OFFICE
8220 San Pedro N.E., Ste. 200
Albuquerque, NM 87113
505-798-5900 • 505-798-5939 F

FIRST AMERICAN BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
8110 Ventura Blvd. N.E.
Albuquerque, NM 87122
505-821-9854 • 505-821-9855 F

FIRST AMERICAN BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
4301 The 25th Way N.E.
Albuquerque, NM 87109
505-798-3580

FIRST CITIZENS BANK & TRUST COMPANY (PLP,SE,EWCP) BRANCH OFFICE
4701 Lang Ave. N.E.
Albuquerque, NM 87109
505-243-9899

FIRST FINANCIAL CREDIT UNION MAIN OFFICE
601 Tijeras Ave. N.W.
Albuquerque, NM 87102
505-766-5600

FIRST FINANCIAL CREDIT UNION BRANCH OFFICE
2700 San Mateo Blvd N.E.
Albuquerque, NM 87110
505-766-5600

FIRST FINANCIAL CREDIT UNION BRANCH OFFICE
2929 Coors Rd. N.W., Ste. 104
Albuquerque, NM 87120
505-766-5600

FIRST FINANCIAL CREDIT UNION BRANCH OFFICE
1520 Rio Bravo Blvd. S.W., Ste. 6
Albuquerque, NM 87105
505-766-5600

FIRST FINANCIAL CREDIT UNION BRANCH OFFICE
831 Juan Tabo N.E., Ste. A
Albuquerque, NM 87123
505-766-5600

FIRST FINANCIAL CREDIT UNION BRANCH OFFICE
10400 Academy Rd. N.E., Ste. 150
Albuquerque, NM 87111
505-766-5600

FIRST NATIONAL RIO GRANDE BRANCH OF FIRST NATIONAL SANTA FE MAIN OFFICE
2011 Mountain Rd. N.W.
Albuquerque, NM 87104
505-247-2200

FIRST NATIONAL RIO GRANDE BRANCH OF FIRST NATIONAL SANTA FE BRANCH OFFICE
2200 Louisiana Blvd. N.E., Ste. 8E
Albuquerque, NM 87110
505-992-2000

FIRST NATIONAL RIO GRANDE BRANCH OF FIRST NATIONAL SANTA FE BRANCH OFFICE
7620 Jefferson St. N.E.
Albuquerque, NM 87109
505-992-2000

LOS ALAMOS NATIONAL BANK (EWCP) BRANCH OFFICE
6700 Jefferson N.E., Ste. D-1
Albuquerque, NM 87109
505-449-5100

MAIN BANK (EWCP) MAIN OFFICE
7300 Menaul Blvd. N.E.
Albuquerque, NM 87110
505-880-1700

MAIN BANK (EWCP) BRANCH OFFICE
2424 Louisiana Blvd. N.E.
Albuquerque, NM 87110
505-880-1700 • 505-880-1777 F

MOUNTAIN AMERICA CREDIT UNION (PLP,SE,EE) BRANCH OFFICE
8021 Ventura St. N.E.
Albuquerque, NM 87109
505-856-7885 • 505-822-5539 F
SBA OFFICE
801-413-8043 • 801-320-5957 F
SBA Contact

MOUNTAIN AMERICA CREDIT UNION (PLP,SE,EE) BRANCH OFFICE
9200 Golf Course Rd. N.W.
Albuquerque, NM 87114
505-897-0090 • 505-890-8988 F
SBA OFFICE
801-413-8043 • 801-320-5957 F
SBA Contact

MYBANK
6000 Montgomery Blvd. N.E.
Albuquerque, NM 87109
505-864-3301

NEW MEXICO BANK & TRUST (PLP,SE,EE,EWCP) MAIN OFFICE
320 Gold Ave. S.W.
Albuquerque, NM 87103
505-830-8100 • 505-830-8140 F

NEW MEXICO BANK & TRUST (PLP,SE,EE,EWCP) BRANCH OFFICE
3701 4th St. N.W.
Albuquerque, NM 87107
505-830-8345 • 505-830-8320 F

NEW MEXICO BANK & TRUST (PLP,SE,EE,EWCP) BRANCH OFFICE
7021 Jefferson N.E.
Albuquerque, NM 87109
505-830-8300

NEW MEXICO BANK & TRUST (PLP,SE,EE,EWCP) BRANCH OFFICE
3002 Louisiana Blvd. N.E.
Albuquerque, NM 87110
505-830-8325 • 505-830-8338 F

NEW MEXICO BANK & TRUST (PLP,SE,EE,EWCP) BRANCH OFFICE
9500 Montgomery Blvd. N.E.
Albuquerque, NM 87110
505-830-8200 • 505-830-8213 F

NEW MEXICO BANK & TRUST (PLP,SE,EE,EWCP) BRANCH OFFICE
6201 Riverside Plaza Ln. N.W.
Albuquerque, NM 87120
505-830-8350 • 505-830-8370 F

NUSENDA FEDERAL CREDIT UNION (SE,EE) MAIN OFFICE
Business Services
P.O. Box 8530
Albuquerque, NM 87198
505-872-5422

PEOPLES BANK BRANCH OFFICE
2155 Louisiana Blvd. N.E., Ste. 1000
Albuquerque, NM 87110
505-888-3300

PEOPLES BANK BRANCH OFFICE
7300 Jefferson NE
Albuquerque, NM 87109
505-341-8100

SANDIA LABORATORY FEDERAL CREDIT UNION MAIN OFFICE
3707 Juan Tabo N.E.
Albuquerque, NM 87111
505-293-0500

SOUTHWEST CAPITAL BANK BRANCH OFFICE
1410 Central Ave. S.W.
Albuquerque, NM 87104
505-243-1890

THE LOAN FUND – 504 ONLY
423 Iron S.W./P.O. Box 705
Albuquerque, NM 87102
505-243-3196 • 505-243-8803 F

UNITED BUSINESS BANK (PLP,SE) BRANCH OFFICE
1500 Mercantile Ave. N.E.
Albuquerque, NM 87107
505-341-5200 • 505-341-5201 F

U.S. BANK (PLP,SE,EE,EWCP) MAIN OFFICE
7900 Jefferson N.E.
Albuquerque, NM 87109
505-823-6200

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
1418 Carlisle Blvd. N.E.
Albuquerque, NM 87110
505-232-0400

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
3620 Juan Tabo N.E.
Albuquerque, NM 87111
505-293-4400

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
5001 Montgomery Blvd. N.E.
Albuquerque, NM 87109
505-830-4900

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
3000 Central Ave. S.E.
Albuquerque, NM
505-255-7700

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
8251 Golf Course Rd. N.W.
Albuquerque, NM 87120
505-897-8600

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
2015 Eubank Blvd. N.E.
Albuquerque, NM 87112
505-724-5160

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
3801 Isleta Blvd. S.W.
Albuquerque, NM 87105
505-873-7333

U.S. BANK (PLP,SE,EE,EWCP) BRANCH OFFICE
5620 Wyoming Blvd. N.E.
Albuquerque, NM 87109
505-241-7636

PLP – Preferred Lender
SE – SBA Express Lender
EE – Export Express Lender
EWCP – Export Working Capital Lender
CA – Community Advantage

NEW MEXICO SBA PARTICIPATING LENDERS

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
2300 Louisiana N.E.
Albuquerque, NM 87110
505-830-2801

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
111 Lomas N.W.
Albuquerque, NM 87102
505-222-0024

U.S. EAGLE FEDERAL CREDIT UNION
MAIN OFFICE
3939 Osuna Rd. N.E./P.O. Box 129
Albuquerque, NM 87103
505-342-8888 • 505-342-8975 F
504 Loans ONLY

WASHINGTON FEDERAL
BRANCH OFFICE
1301 Wyoming Blvd. N.E.
Albuquerque, NM 87112
505-237-0052 • 505-237-0057 F
504 loans ONLY

WASHINGTON FEDERAL
BRANCH OFFICE
4400 Osuna Rd. N.E.
Albuquerque, NM 87109
505-341-7300 • 505-341-7355 F
504 loans ONLY

WASHINGTON FEDERAL
BRANCH OFFICE
3000 Eubank Blvd. N.E.
Albuquerque, NM 87111
505-291-3700 • 505-292-9522 F
504 loan ONLY

WASHINGTON FEDERAL
BRANCH OFFICE
3761 NM Hwy 528
Albuquerque, NM 87114
505-890-2600 • 505-890-2639 F
504 loan ONLY

WELLS FARGO BANK
(PLP,SE,EE,EWCP) **MAIN OFFICE**
200 Lomas Blvd. N.W.
Albuquerque, NM 87102
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
11825 Lomas Blvd. N.E.
Albuquerque, NM 87112
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
6200 Coors Blvd. N.W.
Albuquerque, NM 87120
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
4411 Carlisle Blvd. N.E.
Albuquerque, NM 87107
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3701 Constitution Ave. N.E.
Albuquerque, NM 87110
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
111 Coors Blvd. N.W.
Albuquerque, NM 87121
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
11199 Montgomer Blvd. N.E.
Albuquerque, NM 87111
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1800 Eubank Blvd. N.E.
Albuquerque, NM 87112
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1406 Bridge Blvd. S.W.
Albuquerque, NM 87105
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
156 Juan Tabo N.E.
Albuquerque, NM 87123
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
9390 Coors Blvd. N.W.
Albuquerque, NM 87114
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
7412 Jefferson St. N.E.
Albuquerque, NM 87109
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
8100 Wyoming Blvd. N.E.
Albuquerque, NM 87113
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
6000 Menaul Blvd. N.E.
Albuquerque, NM 87110
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3801 4th St. N.W.
Albuquerque, NM 87107
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
7827 4th St. N.W.
Albuquerque, NM 87107
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
5555 Montgomery Blvd. N.E.
Albuquerque, NM 87109
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3022 Central Ave. S.E.
Albuquerque, NM 87106
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
550 San Mateo Blvd. S.E.
Albuquerque, NM 87108
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3401 Coors Blvd. N.W.
Albuquerque, NM 87120
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
8301 Golf Course Rd. N.W.
Albuquerque, NM 87120
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
5850 Eubank Blvd. N.E.
Albuquerque, NM 87111
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
4700 Tramway Blvd. N.E.
Albuquerque, NM 87111
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
8333 Wyoming Blvd. N.E.
Albuquerque, NM 87109
505-766-6423 SBA Contact

WESTERN COMMERCE BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1910 Wyoming Blvd. N.E.
P.O. Box 14518
Albuquerque, NM 87191
505-271-9964 • 505-271-9879 F

ANGEL FIRE
FNB NEW MEXICO
BRANCH OFFICE
#1 First National Pl./P.O. Box 828
Angel Fire, NM 87710
575-377-3077 • 575-377-2701 F

INTERNATIONAL BANK
BRANCH OFFICE
#9 N. Angel Fire Rd./P.O. Box 459
Angel Fire, NM 87710
575-377-2326 • 575-377-6321 F

WASHINGTON FEDERAL
BRANCH OFFICE
3380 State Hwy. 434
Angel Fire, NM 87710
575-377-6481 • 575-377-6891 F
504 loan ONLY

ANTHONY
BANK OF THE WEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE
300 N. Anthony Dr.
Anthony, NM 88021
575-882-2154 • 575-527-6375 F
888-595-3156 SBA Contact

FIRST NEW MEXICO BANK LAS CRUCES
(SE,EE) BRANCH OFFICE
455 Landers Rd.
Anthony, NM 88021
575-882-5885 • 575-882-2179 F
575-556-3000 • 575-556-3030 F
SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
800 Hwy. 478
Anthony, NM 88021
575-882-3571
505-766-6423 SBA Contact

ARTESIA
ARTESIA NATIONAL BANK
BRANCH OF FIRST NATIONAL BANK IN ALAMOGORDO
(SE) BRANCH OFFICE
908 W. Main St./P.O. Box 968
Artesia, NM 88211
575-746-4794

FIRST AMERICAN BANK
(PLP,SE,EE,EWCP) **MAIN OFFICE**
303 W. Main St./P.O. Box AA
Artesia, NM 88211
575-746-8000 • 575-748-9799 F

WASHINGTON FEDERAL
BRANCH OFFICE
602 W. Texas Ave.
Artesia, NM 88210
575-627-4691 • 575-746-9434 F
504 LOANS ONLY

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
610 W. Main
Artesia, NM 88210
575-748-3381
505-766-6423 SBA Contact

WESTERN BANK
320 W. Texas/P.O. Drawer 500
Artesia, NM 88210
575-748-1345 • 575-746-4583 F

AZTEC
FOUR CORNERS COMMUNITY BANK (SE,EE) MAIN OFFICE
1301 W. Aztec Blvd.
Aztec, NM 87410
505-327-3222 • 505-334-3222 F

THE CITIZENS BANK
(SE,EE) BRANCH OFFICE
215 S. Main
Aztec, NM 87410
505-599-0100

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
118 E. Chaco St.
Aztec, NM 88311
505-334-6182
505-766-6423 SBA Contact

BAYARD
FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1401 Tom Foy Blvd.
Bayard, NM 88023
575-537-2481 • 575-537-2482 F

BELEN
BANK OF ALBUQUERQUE
(PLP,SE,EE,EWCP)
BRANCH OFFICE
634 Becker Ave.
Belen, NM 87002
505-855-0610 • 505-864-4373 F

PLP - Preferred Lender
SE - SBA Express Lender
EE - Export Express Lender
EWCP - Export Working Capital Lender
CA - Community Advantage

NEW MEXICO SBA PARTICIPATING LENDERS

SBA PARTICIPATING LENDERS

MYBANK
MAIN OFFICE
 19339 N. Hwy. 314
 Belen, NM 87002
 505-864-3301 • 505-864-2223 F

MYBANK
BRANCH OFFICE
 394 Rio Communities Blvd.
 Belen, NM 87002
 505-864-3301

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 620 W. Reinken Ave.
 Belen, NM 87002
 505-966-0400 • 505-864-4032 F

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 101 S. Main St.
 Belen, NM 87002
 505-864-7401
 505-766-6423 SBA Contact

BERNALILLO
BBVA COMPASS BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 430 Hwy 528
 Bernalillo, NM 87004
 505-353-5960

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 239 W. Hwy. 550
 Bernalillo, NM 87004
 505-771-2734
 505-766-6423 SBA Contact

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 388 W. Hwy. 550
 Bernalillo, NM 87004
 505-771-4300

U.S. EAGLE FEDERAL CREDIT
UNION
BRANCH OFFICE
 53 Jemez Canyon Rd.
 Bernalillo, NM 87004
 505-342-8888 • 505-867-7442 F
 504 Loans ONLY

BLOOMFIELD
BANK OF THE
SOUTHWEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 Bloomfield, NM 87413
 505-632-0450 • 505-632-8172 F

THE CITIZENS BANK
(SE,EE) BRANCH OFFICE
 320 W. Broadway Ave.
 Bloomfield, NM 87413
 505-599-0100

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 1200 W. Broadway Ave.
 Bloomfield, NM 87413
 505-632-3331
 505-766-6423 SBA Contact

BOSQUE FARMS
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 970 Bosque Farms Blvd.
 Bosque Farms, NM 87068
 505-869-2316
 505-766-6423 SBA Contact

CAPITAN
WASHINGTON FEDERAL
BRANCH OFFICE
 100 Smokey Bear
 Capitan, NM 88316
 575-354-5030 • 575-354-0354 F
 504 loans ONLY

CARLSBAD
PIONEER BANK
(SE,EE) BRANCH OFFICE
 111 N. Canal/P.O. Box 5
 Carlsbad, NM 88221
 575-885-7474 • 575-885-7477 F

THE CARLSBAD NATIONAL BANK
(SE) MAIN OFFICE
 202 W. Stevens/P.O. Box 1359
 Carlsbad, NM 88220
 575-234-2500 • 575-234-2501 F

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 115 W. Fox St.
 Carlsbad, NM 88220
 575-885-8869
 505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 2318 W. Pierce St.
 Carlsbad, NM 88220
 575-885-8869
 505-766-6423 SBA Contact

WESTERN COMMERCE BANK
(PLP,SE,EE,EWCP) MAIN OFFICE
 127 S. Canyon St.
 P.O. Drawer 1358
 Carlsbad, NM 88220
 575-887-6686 • 575-885-0529 F

WESTERN COMMERCE
BANK (PLP,SE,EE,EWCP)
BRANCH OFFICE
 212 N. Canal St.
 Carlsbad, NM 88220
 575-887-6686 • 575-885-0623 F

WESTERN COMMERCE
BANK (PLP,SE,EE,EWCP)
BRANCH OFFICE
 501 N. Canal St.
 Carlsbad, NM 88220
 575-887-6686 • 575-887-6694 F

WESTERN COMMERCE
BANK (PLP,SE,EE,EWCP)
BRANCH OFFICE
 3010 National Parks Hwy.
 Carlsbad, NM 88220
 575-887-6686 • 575-887-5948 F

CARRIZOZO
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 315 Central Ave.
 Carrizozo, NM 88301
 575-648-2377
 505-766-6423 SBA Contact

CEDAR CREST
BANK OF THE WEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 12127 N. Hwy. 14
 Cedar Crest, NM 87008
 505-407-3006 or 888-595-3156
 SBA Contact

CHAMA
WASHINGTON FEDERAL
BRANCH OFFICE
 541 Terrace Ave.
 Chama, NM 87520
 575-756-2111 • 575-756-2357 F
 504 loans ONLY

CHAPARRAL
FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 324 McCombs
 Chaparral, NM 88081
 575-824-3241 • 575-824-0294 F

CIMARRON
INTERNATIONAL BANK
BRANCH OFFICE
 31062 Hwy. 64
 Cimarron, NM 87714
 575-376-2274 • 575-376-2804 F

CLAYTON
FARMERS & STOCKMENS BANK
(PLP,SE,EE) MAIN OFFICE
 22 Maple St./P.O. Box 488
 Clayton, NM 88415
 575-374-8301 • 575-374-8309 F

FNB NEW MEXICO
MAIN OFFICE
 201 Main St./P.O. Box 548
 Clayton, NM 88415
 575-374-8315 • 575-374-8458 F

CLOUDCROFT
FIRST NATIONAL BANK
BRANCH OF FIRST NATIONAL
BANK IN ALAMOGORDO
(SE) BRANCH OFFICE
 301 Burro Ave.
 Cloudcroft, NM 88317
 575-682-2531

CLOVIS
AMERICAN HERITAGE BANK
MAIN OFFICE
 3300 N. Prince St.
 Clovis, NM 88101
 575-762-2800 • 575-762-3338 F

JAMES POLK STONE
COMMUNITY BANK
BRANCH OFFICE
 901 Colonial Pkwy.
 Clovis, NM 88101
 575-742-1000 • 575-763-1355 F

NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE
 709 Pile St.
 Clovis, NM 88101
 575-762-4741

NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE
 2009 Ross St.
 Clovis, NM 88101
 575-762-4741

THE BANK OF CLOVIS
(PLP,SE,EE) MAIN OFFICE
 300 Main St.
 Clovis, NM 88101
 575-769-9000 • 575-769-0050 F

THE BANK OF CLOVIS
(PLP,SE,EE) BRANCH OFFICE
 2211 N. Prince St.
 Clovis, NM 88101
 575-766-6300 • 575-763-6350 F

THE CITIZENS BANK OF CLOVIS
MAIN OFFICE
 421 Pile St.
 Clovis, NM 88101
 575-769-1911 • 575-762-7259 F

THE CITIZENS BANK OF CLOVIS
BRANCH OFFICE
 21st & Prince St.
 Clovis, NM 88101
 575-769-1911

THE CITIZENS BANK OF CLOVIS
BRANCH OFFICE
 Main and Commerce Way
 Clovis, NM 88101
 575-769-1911

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 2501 N. Prince St.
 Clovis, NM 88101
 575-742-9900

WASHINGTON FEDERAL
BRANCH OFFICE
 2720 N. Prince St.
 Clovis, NM 88101
 575-769-2806 • 575-763-9836 F
 504 loans ONLY

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 223 Main St.
 Clovis, NM 88101
 575-763-5759
 505-766-6423 SBA Contact

WESTERN BANK OF CLOVIS
(SE,EE) MAIN OFFICE
 901 Pile St./P.O. Box 670
 Clovis, NM 88101
 575-769-1975 • 575-762-1684 F

COLUMBUS
FIRST NEW MEXICO BANK
 202 S. Main
 Columbus, NM 88029
 575-531-2643

CORRALES
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 4341 A Corrales Rd.
 Corrales, NM 87048
 505-792-0661
 505-766-6423 SBA Contact

CUBA
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
 6381 S. Main St.
 Cuba, NM 87013
 575-289-3433
 505-766-6423 SBA Contact

DEMING
FIRST NEW MEXICO BANK
MAIN OFFICE
 300 S. Gold Ave.
 Deming, NM 88030
 575-546-2691 • 575-544-0284 F

FIRST NEW MEXICO BANK
BRANCH OFFICE
 1501 S. Columbus Hwy. 11
 Deming, NM 88030
 575-546-2691

PLP – Preferred Lender
SE – SBA Express Lender
EE – Export Express Lender
EWCP – Export Working Capital Lender
CA – Community Advantage

NEW MEXICO SBA PARTICIPATING LENDERS

**FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE**
801 E. Cedar St.
Deming, NM 88030

**FIRST SAVINGS BANK
(SE,EWCP) BRANCH OFFICE**
520 S. Gold Ave.
Deming, NM 88030
575-546-2707 • 575-546-0020 F

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
223 S. Gold Ave.
Deming, NM 88030
575-544-6640
505-766-6423 SBA Contact

**WESTERN HERITAGE BANK
BRANCH OFFICE**
108 W. Maple St.
Deming, NM 88030
575-544-7754 • 575-544-8242 F

**DES MOINES
FARMERS & STOCKMENS BANK
(PLP,SE,EE) BRANCH OFFICE**
Hwy. 87/P.O. Box 68
Des Moines, NM 88418
575-278-2861 • 575-278-2811 F

**DEXTER
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
113 S. Lincoln Ave.
Dexter, NM 88230
575-734-5462
505-766-6423 SBA Contact

**VALLEY BANK OF COMMERCE
BRANCH OFFICE**
201 State Rd. # 2
Dexter, NM 88230
575-734-2265

**DULCE
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
5 Hawks Dr./P.O. Box 185
Dulce, NM 87528
575-759-3327
505-766-6423 SBA Contact

**EDGEWOOD
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2B State Rd. 344
Edgewood, NM 87015
505-286-4223
505-766-6423 SBA Contact

**SANDIA LABORATORY FEDERAL
CREDIT UNION
BRANCH OFFICE**
1 Liberty Square Cir.
Edgewood, NM 87015
505-293-0500

**EL PRADO
U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1520 Paseo Del Pueblo Norte
El Prado, NM 87529
575-751-3444

**ELEPHANT BUTTE
BANK OF THE SOUTHWEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
501 Hwy. 195
Elephant Butte, NM 87935
575-744-5593

**ESPANOLA
CENTURY BANK
(SE,EE,EWCP) BRANCH OFFICE**
322 Riverside Dr.
Espanola, NM 87532
505-753-2136 • 505-753-4877 F

**NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE**
411 Carr Ln./P.O. Box 1290
Espanola, NM 87532
505-367-3000 • 505-753-5074 F

**WASHINGTON FEDERAL
BRANCH OFFICE**
1124 Riverside Dr.
Espanola, NM 87532
505-367-1780 • 505-367-1796 F
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
645 N. Riverside Dr.
Espanola, NM 87532
505-753-2308
505-766-6423 SBA Contact

**ESTANCIA
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
204 S. 5th St.
Estancia, NM 87016
505-384-2734
505-766-6423 SBA Contact

**EUNICE
JAMES POLK STONE
COMMUNITY BANK
BRANCH OFFICE**
709 Main St.
Eunice, NM 88231
575-394-1050

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
911 Main St.
Eunice, NM 88231
575-394-2536
505-766-6423 SBA Contact

**FARMINGTON
BANK OF AMERICA, N.A.
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2200 E. Main St.
Farmington, NM 87401
505-599-3600
504 loans ONLY

**BANK OF THE SOUTHWEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
320 W. Main St.
Farmington, NM 87401
505-325-1971 • 505-325-4538 F

**BANK OF THE SOUTHWEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
6570 E. Main St., Ste. A
Farmington, NM 87402
505-326-6204 • 505-326-6273 F

**FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE**
4919 E. Main St., Ste. 103
Farmington, NM 87402
505-327-4478

**FOUR CORNERS COMMUNITY
BANK (SE,EE) MAIN OFFICE**
500 W. Main St., Ste. 101
Farmington, NM 87401
505-327-3222 • 505-327-3230 F

**FOUR CORNERS COMMUNITY
BANK (SE,EE) BRANCH OFFICE**
2811 E. 20th St.
Farmington, NM 87402
505-327-3222 • 505-327-3182 F

**FOUR CORNERS COMMUNITY
BANK (SE,EE) BRANCH OFFICE**
5900 E. Main St.
Farmington, NM 87402
505-327-3222 • 505-326-6676 F

**THE CITIZENS BANK
(SE,EE) MAIN OFFICE**
500 W. Broadway/P.O. Box 4140
Farmington, NM 87401
505-599-0100 • 505-599-0119 F

**THE CITIZENS BANK
(SE,EE) BRANCH OFFICE**
4220 Hudson St.
Farmington, NM 87402
505-599-0100

**THE CITIZENS BANK
(SE,EE) BRANCH OFFICE**
2911 E. 20th St.
Farmington, NM 87401
505-599-0100

**THE CITIZENS BANK
(SE,EE) BRANCH OFFICE**
600 E. 20th St.
Farmington, NM 87401
505-599-0100

**VECTRA BANK COLORADO
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2000 E. 20th St.
Farmington, NM 87401
505-326-4341 • 505-326-3433 F

**WASHINGTON FEDERAL
BRANCH OFFICE**
1501 San Juan Blvd.
Farmington, NM 87401
505-327-6100 • 505-327-6300 F
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
100 E. Broadway
Farmington, NM 87401
505-324-9541
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
501 E. 20th St.
Farmington, NM 87401
505-566-7220
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
4601 E. Main St., Ste. 1
Farmington, NM 87402
505-566-2580
505-766-6423 SBA Contact

**FORT SUMNER
THE CITIZENS BANK OF CLOVIS
BRANCH OFFICE**
319 Summer Ave.
Ft. Sumner, NM 88119
575-355-2426 • 575-355-9612 F

**GALLUP
BANK OF AMERICA, N.A.
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1006 W. Aztec Ave.
Gallup, NM 87301
505-722-8601 • 505-722-8610 F
602-523-2142 • 904-312-6742 F
504 loans ONLY

**FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE**
313 S. Boardman
Gallup, NM 87301
505-766-5600

**GALLUP STATE BANK
BRANCH OF BANK OF NEW
MEXICO**
1600 E. Hwy. 66
Gallup, NM 87301
505-722-6611

**PINNACLE BANK
BRANCH OF BANK OF
COLORADO**
107 E. Aztec Ave.
Gallup, NM 87301
505-722-4411

**PINNACLE BANK
BRANCH OF BANK OF
COLORADO**
1804 E. Aztec Ave.
Gallup, NM 87301
505-722-0300

**PINNACLE BANK
BRANCH OF BANK OF
COLORADO**
1650 W. Maloney Ave.
Gallup, NM 87301

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
101 W. Hill Ave.
Gallup, NM 87301
505-722-4394

**WASHINGTON FEDERAL
BRANCH OFFICE**
221 W. Aztec
Gallup, NM 87301
505-726-6500 • 505-722-9205 F
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
300 W. Aztec Ave.
Gallup, NM 87301
505-726-2000
505-766-6423 SBA Contact

**GRANTS
GRANTS STATE BANK
BRANCH OF BANK OF NEW
MEXICO
MAIN OFFICE**
824 W. Santa Fe Ave./P.O. Box 1088
Grants, NM 87020
505-285-6611 • 505-287-2260 F

**GRANTS STATE BANK
BRANCH OF BANK OF NEW
MEXICO
BRANCH OFFICE**
1015 E. Roosevelt Ave.
Grants, NM 87020
505-285-4405 • 505-287-2260 F

**PLP - Preferred Lender
SE - SBA Express Lender
- Patriot Express Lender
EE - Export Express Lender
EWCP - Export Working
Capital Lender
CA - Community Advantage**

NEW MEXICO SBA PARTICIPATING LENDERS

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
3831 E. Lohman Ave. (88011)
P.O. Box 609
Las Cruces, NM 88004
575-532-7500 • 575-532-7540 F

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
2900 Roadrunner Pkwy. (88011)
P.O. Box 609
Las Cruces, NM 88004
575-532-0639 • 575-532-0641 F

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
705 E. University Ave. (88001)
P.O. Box 609
Las Cruces, NM 88004
575-532-7545 • 575-647-1539 F

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
277 E. Amador
Las Cruces, NM 88001
575-647-7310

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
901 E. University Ave., Ste. Q
Las Cruces, NM 88001
575-524-0033

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
3790 E. Lohman Ave.
Las Cruces, NM 88011
575-522-9660

**WASHINGTON FEDERAL
BRANCH OFFICE**
301 W. Amador
Las Cruces, NM 88005
575-647-0704 • 575-647-0893 F
504 loans ONLY

**WASHINGTON FEDERAL
BRANCH OFFICE**
1800 S. Telsho r Blvd.
Las Cruces, NM 88011
575-522-2664 • 575-521-3157 F
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
425 S. Telshor Blvd., Bldg. A
Las Cruces, NM 88011
575-521-6818
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
500 S. Main St.
Las Cruces, NM 88001
575-526-7000
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2205 El Paseo Rd.
Las Cruces, NM 88001
575-541-9502
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2400 N. Main St.
Las Cruces, NM 88001
575-523-3942
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
571 Walton Blvd.
Las Cruces, NM 88001
575-526-1228 BRANCH OFFICE
505-766-6423 SBA Contact

**WESTERN HERITAGE BANK
MAIN BRANCH**
230 S. Alameda Blvd.
Las Cruces, NM 88005
575-541-0058 • 575-541-0160 F

**WESTSTAR BANK
(SE,EE) BRANCH OFFICE**
555 S. Telshor Blvd., Ste. 100 A
Las Cruces, NM 88011
575-323-6060

**LAS VEGAS
COMMUNITY 1ST BANK
LAS VEGAS
(SE,EE) MAIN OFFICE**
600 Douglas Ave.
Las Vegas, NM 87701
505-425-7584 • 505-454-1607 F

**COMMUNITY 1ST BANK
LAS VEGAS
(SE,EE) BRANCH OFFICE**
701 Legion Dr.
Las Vegas, NM 87701
505-425-3525 • 505-454-0308 F

**SOUTHWEST CAPITAL BANK
MAIN OFFICE**
622 Douglas Ave.
Las Vegas, NM 87701
505-425-7565 • 505-425-8501 F

**SOUTHWEST CAPITAL BANK
BRANCH OFFICE**
1900 Hot Springs Blvd.
Las Vegas, NM 87701
505-425-7212 • 505-425-3192 F

**SOUTHWEST CAPITAL BANK
BRANCH OFFICE**
608 Mountain View Dr.
Las Vegas, NM 87701
505-454-8440 • 505-454-8761 F

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
715 Mills Ave.
Las Vegas, NM 87701
505-454-2985
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
701 Douglas Ave.
Las Vegas, NM 87701
505-454-1411
505-766-6423 SBA Contact

**LOGAN
FNB NEW MEXICO
BRANCH OFFICE**
301 S. US Hwy 54/P.O. Box 97
Logan, NM 88426
575-487-5000 • 575-487-9419 F

**LORDSBURG
WESTERN BANK
(SE,EE) MAIN OFFICE**
140 E. Motel Dr./P.O. Box 490
Lordsburg, NM 88045
575-542-3521 • 575-542-9247 F

**LOS ALAMOS
FIRST NATIONAL SANTA FE
BRANCH OFFICE**
1910 Trinity Dr./P.O. Box 1110
Los Alamos, NM 87544
505-992-2000

**LOS ALAMOS NATIONAL BANK
(EWCP) MAIN OFFICE**
1200 Trinity Dr./P.O. Box 60
Los Alamos, NM 87544
505-662-5171 • 505-662-0329 F

**NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE**
1475 Central Ave./P.O. Box 1070
Los Alamos, NM 87544
505-663-3800 • 505-662-1456 F

**LOS LUNAS
BANK OF ALBUQUERQUE
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
645 Main St.
Los Lunas, NM 87031
505-855-0670

**BANK OF THE WEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2610 Main St. N.W.
Los Lunas, NM 87031
505-807-3131 • 505-565-8291 F
888-595-3156 SBA Contact

**FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
3457 Hwy 47, Ste. E
Los Lunas, NM 87031
505-565-3300

**MYBANK
BRANCH OFFICE**
2199 S. Main St. S.E.
Los Lunas, NM 87031
505-864-3301

**NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE**
1810 Main St.
Los Lunas, NM 87031
505-830-8190

**NUSENDA FEDERAL CREDIT
UNION
(SE,EE) BRANCH OFFICE**
320 Main St. S.E.
Los Lunas, NM 87031
505-889-7755

**SANDIA LABORATORY FEDERAL
CREDIT UNION
BRANCH OFFICE**
2700 Palmilla Rd. N.W.
Los Lunas, NM 87031
505-293-0500

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2421 Main St. S.E.
Los Lunas, NM 87031
505-865-7006

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1027 Main St.
Los Lunas, NM 87031
505-865-9618
505-766-6423 SBA Contact

**LOS RANCHOS DE
ALBUQUERQUE
BANK OF ALBUQUERQUE
(PLP,SE,EWCP) BRANCH OFFICE**
6600 Fourth St. N.W.
Los Ranchos de Albuquerque,
NM 87107
505-855-0680

**LOVING
WESTERN COMMERCE BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
313 W. Cedar St./P.O. Box 397
Loving, NM 88256
575-745-3531 • 575-745-2270 F

**LOVINGTON
FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
19 W. Washington Ave.
P.O. Box 1569
Lovington, NM 88260
575-396-0000 • 575-396-8384 F

**LEA COUNTY STATE BANK
(PLP,SE,EE) BRANCH OFFICE**
320 S. Main St.
Lovington, NM 88260
575-396-2825 • 575-396-7603 F

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
601 S. Main Ave.
Lovington, NM 88260
575-396-5393 BRANCH OFFICE
505-766-6423 SBA Contact

**WESTERN COMMERCE BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
18 W. Adams St./P.O. Box 1627
Lovington, NM 88260
575-396-2831 • 575-396-7222 F

**MAGDALENA
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1st St. and Main St.
Magdalena, NM 87825
575-854-2533
505-766-6423 SBA Contact

**MELROSE
AMERICAN HERITAGE BANK
BRANCH OFFICE**
400 E. Denby St.
Melrose, NM 88124
575-253-4500 • 575-253-4501 F

**MILAN
GRANTS STATE BANK
BRANCH OF BANK OF NEW
MEXICO
BRANCH OFFICE**
609 W. Hwy. 66
Milan, NM 87021
505-287-9445

**MORA
COMMUNITY 1ST BANK
LAS VEGAS
(SE,EE) BRANCH OFFICE**
386 S.R. 518
Mora, NM 87732
575-387-5666

**SOUTHWEST CAPITAL BANK
BRANCH OFFICE**
518 Main St.
Mora, NM 87732
575-387-2271 • 575-387-9042 F

**PLP - Preferred Lender
SE - SBA Express Lender
EE - Export Express Lender
EWCP - Export Working
Capital Lender
CA - Community Advantage**

NEW MEXICO SBA PARTICIPATING LENDERS

SBA PARTICIPATING LENDERS

MORIARTY

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1401 Rte. 66 Ave.
Moriarty, NM 87035
505-832-5510

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
901 Rte. 66
Moriarty, NM 87035
505-832-4436
505-766-6423 SBA Contact

MOUNTAINAIR

MYBANK
BRANCH OFFICE
307 W. Broadway
Mountainair, NM 87036
505-847-2422

PECOS

SOUTHWEST CAPITAL BANK
BRANCH OFFICE
4 S. Main St.
Pecos, NM 87552
505-757-2554 • 505-757-2557 F

PINE HILL

FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE
14 Miles S. Hwy. 53
Pine Hill, NM 87357

PLACITAS

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
221 State Hwy 165, Ste. F
Placitas, NM 87043
505-771-4600

POJOAQUE

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
9 W. Gutierrez St.
Santa Fe, NM 87506
505-455-2848

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3 W. Gutierrez St.
Santa Fe, NM 87506
505-455-7308
505-766-6423 SBA Contact

PORTALES

FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE
10400 Academy Rd. N.E., Ste. 150
Albuquerque, NM 87111
505-766-5600

JAMES POLK STONE
COMMUNITY BANK
MAIN OFFICE
109 E. Second St./P.O. Box 888
Portales, NM 88130
575-356-6601 • 575-356-6777 F

JAMES POLK STONE
COMMUNITY BANK
BRANCH OFFICE
520 W. 18th St.
Portales, NM 88130
575-359-1219

NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE
1612 E. Spruce St.
Portales, NM 88130
575-762-4741

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
400 W. First St.
Portales, NM 88130
575-359-1256

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
316 W. 2nd St.
Portales, NM 88130
575-359-3600
505-766-6423 SBA Contact

WESTERN BANK OF CLOVIS
(SE,EE) BRANCH OFFICE
220 N. Chicago Ave.
Portales, NM 88130
575-356-3095 • 575-356-3278 F

QUESTA

PEOPLES BANK
BRANCH OFFICE
5 Supermarket Rd.
Questa, NM 87556
575-586-2001

RATON

FNB NEW MEXICO
BRANCH OFFICE
1104 S. 2nd St.
Raton, NM 87740
575-445-1400 • 575-445-1403 F

INTERNATIONAL BANK
MAIN OFFICE
200 S. 2nd St./P.O. Box 1028
Raton, NM 87740
575-445-2321 • 575-445-9003 F

INTERNATIONAL BANK
BRANCH OFFICE
1300 S. 2nd St.
Raton, NM 87740
575-445-2321

THE FIRST NATIONAL
BANK IN TRINIDAD
BRANCH OFFICE
1247 S. 2nd St.
Raton, NM 87740
575-445-7123

WASHINGTON FEDERAL
BRANCH OFFICE
1233 S. Second St.
Raton, NM 87740
575-445-6125 F
504 loans ONLY

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1103 S. 2nd St.
Raton, NM 87740
575-445-2713
505-766-6423 SBA Contact

RED RIVER

PEOPLES BANK
BRANCH OFFICE
121 E. Main St., Unit 4D
Red River, NM 87558
575-754-6224 • 575-754-6229 F

RESERVE

FIRST STATE BANK
BRANCH OFFICE
N.M. Hwy. 12/P.O. Box Z
Reserve, NM 87830
575-533-6226

RIO RANCHO

BANK OF ALBUQUERQUE
(PLP,SE,EWCP) BRANCH OFFICE
3901 Southern Blvd. S.E.
Rio Rancho, NM 87124
505-855-0710

BANK OF AMERICA, N.A.
(PLP,SE,EE,EWCP)
3101 Southern Blvd. S.E.
Rio Rancho, NM 87121
505-282-3800
602-523-2142 • 904-312-6742 F
504 loans ONLY

BANK OF AMERICA, N.A.
(PLP,SE,EE,EWCP)
4201 Crestview Dr. S.E.
Rio Rancho, NM 87124
505-282-3700
602-523-2142 • 904-312-6742 F
504 loans ONLY

BANK OF THE WEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3735 Southern Blvd. S.E.
Rio Rancho, NM 87124
505-717-3040 • 505-892-7568 F
888-595-3156 SBA Contact

BBVA COMPASS BANK
(PLP,SE,EWCP) BRANCH OFFICE
1201 Rio Rancho Dr. S.E.
Rio Rancho, NM 87124
505-888-9012 • 505-888-9016 F

CENTURY BANK
(SE,EE,EWCP) BRANCH OFFICE
3634 Rio Rancho Blvd.
Rio Rancho, NM 87144
505-771-7300

FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3002 Southern Blvd. S.E.
Rio Rancho, NM 87124
505-798-1137

FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE
2201 Rio Rancho Blvd. S.E.
Rio Rancho, NM 87124
505-766-5600

NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE
4001 Southern Blvd. S.E.
Rio Rancho, NM 87124
505-830-8100

NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE
7830 Enchanted Hill Blvd. N.E.
Rio Rancho, NM 87144
505-830-8230

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1781 Rio Rancho Blvd.
Rio Rancho, NM 87124
505-994-8200

U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
1000 Commercial Dr. S.E.
Rio Rancho, NM 87124
505-962-1960

WASHINGTON FEDERAL
BRANCH OFFICE
2518 Southern Blvd.
Rio Rancho, NM 87124
505-891-7070 • 505-891-7091 F
504 loans ONLY

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
4110 Meadowlark Ln. S.E.
Rio Rancho, NM 87124
505-891-5134
505-766-6423 SBA Contact

WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3301 Southern Blvd. SE
Rio Rancho, NM 87124
505-962-0840
505-766-6423 SBA Contact

ROSWELL

BANK OF THE SOUTHWEST
(PLP,SE,EE,EWCP) MAIN OFFICE
226 N. Main St.
Roswell, NM 88201
575-625-1122

BANK OF THE SOUTHWEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE
800 W. Hobbs St.
Roswell, NM 88203
575-625-1122

BANK OF THE SOUTHWEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3203 N. Main St.
Roswell, NM 88201
575-622-3741

FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
111 E. Fifth St.
Roswell, NM 88201
575-623-8500

FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE
3220 N. Main St.
Roswell, NM 88201
575-623-1656

JAMES POLK STONE
COMMUNITY BANK
BRANCH OFFICE
1901 N. Main St.
Roswell, NM 88201
575-622-7621 • 575-622-0483 F

JAMES POLK STONE
COMMUNITY BANK
BRANCH OFFICE
1801 S. Main
Roswell, NM 88201
575-625-1912 • 575-624-7854 F

PIONEER BANK
(SE,EE) MAIN OFFICE
3000 N. Main St. (88201)
P.O. Box 130
Roswell, NM 88202
575-624-5200 • 575-624-5209 F

PLP - Preferred Lender
SE - SBA Express Lender
EE - Export Express Lender
EWCP - Export Working
Capital Lender
CA - Community Advantage

NEW MEXICO

SBA PARTICIPATING LENDERS

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
306 N. Pennsylvania Ave.
P.O. Box 130
Roswell, NM 88202
575-624-5200 • 575-624-5288 F

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
3301 N. Main St.
Roswell, NM 88201
575-624-5200 • 575-627-7639 F

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
2 St. Mary's Pl.
Roswell, NM 88203
575-624-5200 • 575-627-1441 F

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
300 S. Sunset Ave.
Roswell, NM 88203
575-624-5200 • 575-623-9688 F

**VALLEY BANK OF COMMERCE
MAIN OFFICE**
217 W. 2nd St.
Roswell, NM 88201
575-623-2265 • 575-622-9943 F

**VALLEY BANK OF COMMERCE
BRANCH OFFICE**
2426 N. Main St.
Roswell, NM 88201
575-623-2265 • 575-622-9943 F

**WASHINGTON FEDERAL
BRANCH OFFICE**
300 N. Pennsylvania Ave.
Roswell, NM 88201
575-622-6201
504 loans ONLY

**WASHINGTON FEDERAL
BRANCH OFFICE**
3201 N. Main St.
Roswell, NM 88201
575-622-6201
504 loans ONLY

**WASHINGTON FEDERAL
BRANCH OFFICE**
1810 S. Main St.
Roswell, NM 88201
575-622-6201
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
400 N. Pennsylvania Ave.
Roswell, NM 88201
575-622-3441
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1401 S. Main St.
Roswell, NM 88203
575-622-3447
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
2900 N. Main St.
Roswell, NM 88201
575-622-3494
505-766-6423 SBA Contact

**RUIDOSO
BBVA COMPASS BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1710 Sudderth Dr.
Ruidoso, NM 88345
575-257-4043

**BBVA COMPASS BANK
(PLP,SE,EWCP) BRANCH OFFICE**
707 Mechem Dr./P.O. Box 3300
Ruidoso, NM 88345
575-257-1255

**CITY BANK
(PLP,SE) BRANCH OFFICE**
1850 Sudderth Dr.
Ruidoso, NM 88345
575-258-2265

**CITY BANK
(PLP,SE) BRANCH OFFICE**
1096 Mechem Dr., Ste. 103
Ruidoso, NM 88345
575-258-2265

**CITY BANK
(PLP,SE) BRANCH OFFICE**
143 El Paso Rd.
Ruidoso, NM 88355
575-630-0120

**FIRST NATIONAL BANK
BRANCH OF FIRST NATIONAL
BANK IN ALAMOGORDO
(SE) BRANCH OFFICE**
451 Sudderth Dr.
Ruidoso, NM 88345
575-257-4033

**FIRST NATIONAL BANK
BRANCH OF FIRST NATIONAL
BANK IN ALAMOGORDO
(SE) BRANCH OFFICE**
100 Vision St.
Ruidoso, NM 88345
575-257-9031

**FIRST SAVINGS BANK
(SE,EWCP) BRANCH OFFICE**
2713 Sudderth Dr.
Ruidoso, NM 88345
575-257-7170 • 575-257-9013 F

**PIONEER BANK
(SE,EE) BRANCH OFFICE**
1095 Mechem Dr. (88345)
P.O. Box 910
Ruidoso, NM 88355
575-258-5858 • 575-258-4963 F

**WASHINGTON FEDERAL
BRANCH OFFICE**
398 Sudderth Dr.
Ruidoso, NM 88345
575-257-4006 • 575-257-2503 F
504 Loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
401 Sudderth Dr.
Ruidoso, NM 88345
575-257-4611
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
26182 U.S. Hwy. 70
Ruidoso Downs, NM 88346
575-378-1124
505-766-6423 SBA Contact

**SANTA FE
BANK OF ALBUQUERQUE
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
706 St. Michaels Dr., Ste. A
Santa Fe, NM 87505
505-989-5340

**BANK OF AMERICA, N.A.
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1234 St. Michaels Dr.
Santa Fe, NM 87505
505-473-8211
602-523-2142 • 904-312-6742 F
504 loans ONLY

**BANK OF AMERICA, N.A.
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1203 St. Michaels Dr.
Santa Fe, NM 87505
505-473-8488
602-523-2142 • 904-312-6742 F
504 loans ONLY

**BANK OF AMERICA, N.A.
(PLP,SE,EE,WCP)
BRANCH OFFICE**
101 Paseo De Peralta
Santa Fe, NM 87501
505-955-9500
602-523-2142 • 904-312-6742 F
504 loans ONLY

**BANK OF AMERICA, N.A.
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
4037 W. Rodeo Rd.
Santa Fe, NM 87505
505-428-7285 • 505-428-7296 F
602-523-2142 • 904-312-6742 F
504 loans ONLY

**CENTURY BANK
(SE,EE,EWCP) MAIN OFFICE**
498 N. Guadalupe
Santa Fe, NM 87501
505-995-1200 • 505-995-1295 F

**CENTURY BANK
(SE,EE,EWCP) BRANCH OFFICE**
100 S. Federal Pl.
Santa Fe, NM 87501
505-995-1200 • 505-982-3806 F

**CENTURY BANK
(SE,EE,EWCP) BRANCH OFFICE**
4062 Cerrillos Rd.
Santa Fe, NM 87505
505-995-1200 • 505-473-3770 F

**CENTURY BANK
(SE,EE,EWCP) BRANCH OFFICE**
1790 St. Michael's Dr.
Santa Fe, NM 87505
505-995-1200 • 505-471-4273 F

**FIRST CITIZENS BANK AND
TRUST (PLP,SE,EWCP)
BRANCH OFFICE**
700 Paseo de Peralta
Santa Fe, NM 87501
505-992-6700

**FIRST NATIONAL SANTA FE
BRANCH OFFICE**
62 Lincoln Ave.
Santa Fe, NM 87501
505-992-2000

**FIRST NATIONAL SANTA FE
BRANCH OFFICE**
516 W. Cordova
Santa Fe, NM 87505
505-992-2000

**FIRST NATIONAL SANTA FE
BRANCH OFFICE**
1672 Hospital Dr.
Santa Fe, NM 87505
505-992-2000

**FIRST NATIONAL SANTA FE
BRANCH OFFICE**
2021 Cerrillos Rd.
Santa Fe, NM 87505
505-992-2000

**FIRST NATIONAL SANTA FE
BRANCH OFFICE**
4995 Governor Miles Rd.
Santa Fe, NM 87507
505-992-2000

**FIRST NATIONAL SANTA FE
BRANCH OFFICE**
13 Avenida Vista Grande
Santa Fe, NM 87508
505-992-2000

**LOS ALAMOS NATIONAL BANK
(EWCP) BRANCH OFFICE**
2009 Galisteo St.
Santa Fe, NM 87505
505-998-3200 • 505-988-3222 F

**LOS ALAMOS NATIONAL BANK
(EWCP) BRANCH OFFICE**
301 Griffin St.
Santa Fe, NM 87501
505-954-5400 • 505-954-5499 F

**LOS ALAMOS NATIONAL BANK
(EWCP) BRANCH OFFICE**
3674 Cerrillos Rd.
Santa Fe, NM 87507
505-662-5171 • 505-438-1730 F

**NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE**
1592 St. Michaels Dr.
Santa Fe, NM 87505
505-946-2500

**NEW MEXICO BANK &
TRUST (PLP,SE,EE,EWCP)
BRANCH OFFICE**
1549 Paseo De Peralta
Santa Fe, NM 87501
505-946-2500

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
600 W. San Mateo
Santa Fe, NM 87505
505-946-9800

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
201 Washington Ave.
Santa Fe, NM 87501
505-992-8444

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
3787 Cerrillos Rd.
Santa Fe, NM 87507
505-428-2444

**WASHINGTON FEDERAL
BRANCH OFFICE**
208 Washington
Santa Fe, NM 87501
505-946-6555 • 505-946-6574 F
504 loans ONLY

**PLP - Preferred Lender
SE - SBA Express Lender
EE - Export Express Lender
EWCP - Export Working
Capital Lender
CA - Community Advantage**

NEW MEXICO SBA PARTICIPATING LENDERS

**WASHINGTON FEDERAL
BRANCH OFFICE**
809 St. Michaels Dr.
Santa Fe, NM 87505
505-946-6500 • 505-992-1775 F
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
545 W. Cordova Rd.
Santa Fe, NM 87501
505-989-3908
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
241 Washington Ave.
Santa Fe, NM 87501
505-984-0500
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
502 N. Guadalupe St.
Santa Fe, NM 87501
505-982-2937
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
770 St. Michaels Dr.
Santa Fe, NM 87505
505-474-8926
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
3150 Cerrillos Rd.
Santa Fe, NM 87507
505-474-7143
505-766-6423 SBA Contact

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
4384 W. Rodeo Rd.
Santa Fe, NM 87507
505-424-3882
505-766-6423 SBA Contact

**SANTA ROSA
COMMUNITY 1ST BANK
LAS VEGAS
(SE,EE) BRANCH OFFICE**
109 4th St.
Santa Rosa, NM 88435
575-472-7584

**FNB NEW MEXICO
BRANCH OFFICE**
2458 Historic Rt 66/P.O. Box 500
Santa Rosa, NM 88435
575-472-6000 • 575-472-6005 F

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
490 Corona Ave.
Santa Rosa, NM 88435
575-472-3411
505-766-6423 SBA Contact

**SANTA TERESA
BBVA COMPASS BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1245 Country Club Rd.
Santa Teresa, NM 88008
575-589-7908

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1275 Country Club Rd.
Santa Theresa, NM 88008
575-589-2683
505-766-6423 SBA Contact

**SHIPROCK
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
U.S. Hwy. 491 & N.M. Hwy. 64
Shiprock, NM 87420
505-368-4375
505-766-6423 SBA Contact

**SILVER CITY
FIRST AMERICAN BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1609 N. Swan St.
Silver City, NM 88061
575-534-0550

**FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE**
2290 Superior St.
Silver City, NM 88061

**FIRST NEW MEXICO BANK OF
SILVER CITY**
1928 Hwy. 180 E.
Silver City, NM 88061
575-388-3121 • 575-388-1224 F

**FIRST SAVINGS BANK
(SE,EWCP) BRANCH OFFICE**
1221 N. Hudson St.
P.O. Box 1480
Silver City, NM 88062
575-388-1531 • 575-388-1394 F

**WASHINGTON FEDERAL
BRANCH OFFICE**
1203 N. Hudson St.
Silver City, NM 88061
575-388-1903 • 575-534-9996 F
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1201 N. Pope St.
Silver City, NM 88061
575-956-1500
505-766-6423 SBA Contact

**WESTERN BANK
(SE,EE) BRANCH OFFICE**
333 Hwy. 180 W./P.O. Box 2024
Silver City, NM 88062
575-388-3521 • 575-388-0800 F

**SOCORRO
FIRST STATE BANK
MAIN OFFICE**
103 Manzanares Ave. E.
P.O. Box Z
Socorro, NM 87801
575-835-1550

**WASHINGTON FEDERAL
BRANCH OFFICE**
201 Plaza
Socorro, NM 87801
575-835-1569 • 575-835-1691 F
504 loans ONLY

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
501 N. California St.
Socorro, NM 87801
575-835-2410
505-766-6423 SBA Contact

**SPRINGER
INTERNATIONAL BANK
BRANCH OFFICE**
419 Maxwell/P.O. Box 607
Springer, NM 87747
575-483-3080 • 575-483-3082 F

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
400 Maxwell Ave.
Springer, NM 87747
575-483-2411
505-766-6423 SBA Contact

**TAOS
CENTINEL BANK OF TAOS**
512 Paseo del Pueblo Sur
Taos, NM 87571
575-758-6700 • 575-758-6712 F

**PEOPLES BANK
BRANCH OFFICE**
1356 Paseo Del Pueblo Sur
Taos, NM 87571
575-758-4500

**PEOPLES BANK
BRANCH OFFICE**
707 Paseo del Pueblo Norte
Taos, NM 87571
575-758-6790

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
120 West Plaza
Taos, NM 87571
575-737-3540

**U.S. BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
1021 Paseo Del Pueblo Sur
Taos, NM 87571
575-751-3233

**TATUM
WESTERN COMMERCE BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
102 South Ave. A/P.O. Box 768
Tatum, NM 88267
575-398-4646 • 575-398-2217 F

**TEXICO
THE CITIZENS BANK OF CLOVIS
BRANCH OFFICE**
420 Wheeler/P.O. Box 88
Texico, NM 88135
575-482-3381 • 575-482-3208 F

**TIERRA AMARILLA
NEW MEXICO BANK & TRUST
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
U.S. Hwy. 84 Mile 73
House 173-45/P.O. Box 7
Tierra Amarilla, NM 87575
575-588-7212 • 575-588-9572 F

**TIJERAS
WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
503 N.M. Hwy. 333
Tijeras, NM 87059
505-286-6184
505-766-6423 SBA Contact

**TRUTH OR CONSEQUENCES
BANK OF THE SOUTHWEST
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
509 S. Broadway
Truth or Consequences, NM 87901
575-894-7171 • 575-894-6284 F

**BBVA COMPASS BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
210 Main St.
Truth or Consequences, NM 87901
575-894-3075 • 575-894-6719 F

**CITIZENS BANK OF LAS CRUCES
BRANCH OFFICE**
1720 N. Date St.
Truth or Consequences, NM 87901
575-894-0820 • 575-894-0824 F

**FIRST SAVINGS BANK
(SE,EWCP) BRANCH OFFICE**
915 N. Date St./P.O. Box 1340
Truth or Consequences, NM 87901
575-894-7148 • 575-894-9020 F

**TUCUMCARI
CITIZENS BANK
BRANCH OFFICE**
211 E. Main St.
Tucumcari, NM 88401
575-461-1261 • 575-461-1210 F

**FNB NEW MEXICO
BRANCH OFFICE**
101 E. Rte. 66 Blvd.
P.O. Box 1248
Tucumcari, NM 88401
575-461-1100 • 575-461-2304 F

**WELLS FARGO BANK
(PLP,SE,EE,EWCP)
BRANCH OFFICE**
302 S. 1st St.
Tucumcari, NM 88401
575-461-3602
505-766-6423 SBA Contact

**TULAROSA
FIRST NATIONAL BANK
BRANCH OF FIRST NATIONAL
BANK IN ALAMOGORDO
(SE) BRANCH OFFICE**
300 Central
Tularosa, NM 88352
575-585-6707 • 575-585-6709 F

**WESTERN BANK
(SE,EE) BRANCH OFFICE**
201 St. Francis Dr.
Tularosa, NM 88352
575-585-2092 • 575-585-2094 F

**WHITE ROCK
LOS ALAMOS NATIONAL BANK
(EWCP) BRANCH OFFICE**
77 Rover
White Rock, NM 87544
505-672-3853 • 505-672-9128 F

**ZUNI
FIRST FINANCIAL CREDIT UNION
BRANCH OFFICE**
1202 New Mexico 53
Zuni, NM 87327

**PLP - Preferred Lender
SE - SBA Express Lender
EE - Export Express Lender
EWCP - Export Working
Capital Lender
CA - Community Advantage**

NEW MEXICO

SBA PARTICIPATING LENDERS

Out of State Banks

Service Area in NM and/or Participated in SBA Lending In NM in last 3 Years (Listed Alphabetically)

BANK OF AMERICA (PLP,SE,EE,EWCP) BRANCH OFFICE

201 E. Washington St., 22nd Fl. Phoenix, AZ 85004
602-523-2142 • 904-312-6742 F
504 loans ONLY

BBNC BANK (PLP,SE,EE,EWCP) MAIN OFFICE

3731 Wilshire Blvd., Ste. 1000 Los Angeles, CA 90010
213-639-1700 • 213-235-3033 F
www.bbncbank.com

CAPITAL BANK, SSB (SE) MAIN OFFICE

201 E. Main, 3rd Fl. El Paso, TX 79901
915-881-6700 • 915-779-1390 F
www.capitalbankep.com

CELTIC BANK (PLP,SE,EE,EWCP)

268 S. State St., Ste. 300 Salt Lake City, UT 84111
801-363-6500 • 801-363-6562 F
www.celticbank.com

COMMERCIAL BANK OF CALIFORNIA (PLP,SE) MAIN OFFICE

19752 MacArthur Blvd., Ste. 100 Irvine, CA 92612
714-431-7000 • 714-825-0982 F
www.cbcal.com

COMMONWEALTH BUSINESS BANK (PLP,SE,EE,EWCP) MAIN OFFICE

3435 Wilshire Blvd., Ste. 700 Los Angeles, CA 90010
323-988-3000 • 323-988-3004 F
www.cbb-bank.com

EVOLVE BANK & TRUST (PLP) MAIN OFFICE

301 Shoppingway Blvd. West Memphis, AR 72301
870-735-6100 • 870-735-7234 F
www.getevolved.com

FIRST HOME BANK (PLP,SE,EE,EWCP) MAIN OFFICE

9190 Seminole Blvd. Seminole, FL 33772
727-394-2265 • 727-394-2267 F
www.firsthomebank.com

FIRST SOUTHWEST BANK (EWCP) MAIN OFFICE

720 Main St./P.O. Box 1139 Alamosa, CO 81101
719-587-4200
www.fswb.com

HANMI BANK (PLP,SE,EE,EWCP) MAIN OFFICE
3660 Wilshire Blvd. PH-A Los Angeles, CA 90010-2706
213-382-2200

LEGENCE BANK (PLP,SE) MAIN OFFICE
946 Fourth St./P.O.Box 569 Eldorado, IL 62930
618-273-2271 • 618-273-2508 F
www.legencebank.com

LIVE OAK BANKING COMPANY (PLP,SE)
1741 Tiburon Dr. Wilmington, NC 28403
910-790-5867 • 910-790-5868 F

MEADOWS BANK (PLP,SE,EE) MAIN OFFICE
8912 Spanish Ridge Ave. Ste. 100 Las Vegas, NV 89148
702-241-2265
www.meadowsbank.com

MOUNTAIN AMERICA CREDIT UNION (PLP,SE,EE) MAIN OFFICE
Business Services P.O. Box 9001 West Jordan, UT 84084
888-845-1850
www.macu.com

NEWTEK SMALL BUSINESS FINANCE, INC. (PLP,SE,EE,EWCP) MAIN OFFICE
212 W. 35th St., 2nd Fl. New York, NY 10001
212-356-9500
www.thesba.com

NORTHEAST BANK (PLP,SE,EE) MAIN OFFICE
500 Canal St. Lewiston, ME 04240
207-786-3245 • 207-777-6410 F
www.northeastbank.com

RIDGESTONE BANK (PLP,SE) MAIN OFFICE
13925 W. North Ave. Brookfield, WI 53005
262-789-1011 • 262-938-2711 F
www.ridgestone.com

SEACOAST COMMERCE BANK (PLP,SE,EE) MAIN OFFICE
11939 Rancho Bernardo Rd. Ste. 200 San Diego, CA 92128
858-432-7000 • 619-476-6630 F
www.sccombank.com

SQUARE 1 BANK (PLP,SE,EWCP) MAIN OFFICE
406 Blackwell St., Crowe Bldg. Ste. 240 Durham, NC 27701
866-355-0468
www.square1bank.com

STEARNS BANK (PLP,SE,EE,EWCP) MAIN OFFICE
4191 2nd St. S. St. Cloud, MN 56301
320-253-6607 • 320-253-3051 F
www.stearnsbank.com

SUPERIOR FINANCIAL GROUP (SE,EE) MAIN OFFICE
165 Lennon Ln., Ste. 101 Walnut Creek, CA 94598
877-675-0500 • 925-296-0510 F

T BANK (PLP) MAIN OFFICE
16200 Dallas Pkwy., #190 Dallas, TX 75248
972-720-9000 • 972-720-9025 F
www.tbank.com

THE BANCORP BANK (PLP,SE) MAIN OFFICE
409 Silverside Rd., Ste. 105 Wilmington, DE 19809
302-385-5000 • 302-385-5099 F
www.thebancorp.com

THE CITY NATIONAL BANK AND TRUST COMPANY OF LAWTON MAIN OFFICE
500 Montgomery Sq. P.O. Box 2009 Lawton, OK 73501
580-355-3580 • 580-355-2555 F
www.cnbok.com

TITAN BANK (PLP,SE,EE) MAIN OFFICE
1701 E. Hubbard St. Mineral Wells, TX 76067
940-325-9821 • 940-325-3871 F
www.titanbank.com

TRANS-PACIFIC NATIONAL BANK (PLP,SE,EWCP) MAIN OFFICE
88 Kearny St., Ste. 1750 San Francisco, CA 94108
415-543-3377 • 415-543-7275 F
www.tpnbc.com

UNITED BANK OF EL PASO DEL NORTE (SE)
125 Mesa Hills Dr. El Paso, TX 79912
915-231-2500 • 915-231-2535 F

UNITED MIDWEST SAVINGS BANK (PLP) MAIN OFFICE
5038 Reed Rd. Columbus, OH 43220
877-751-4622 • 614-225-9728 F
www.umwsb.com

WEST TOWN BANK & TRUST (SE) MAIN BRANCH
7820 W. 26th St. North Riverside, IL 60546
708-447-3330 • 708-447-4777 F
www.westtownbank.com

ZIONS FIRST NATIONAL BANK (PLP,SE,EE,EWCP)
1 S. Main St. Salt Lake City, UT 84111-1904
801-844-7000 • 855-547-0631 F

PLP - Preferred Lender
SE - SBA Express Lender
EE - Export Express Lender
EWCP - Export Working Capital Lender
CA - Community Advantage

**For Additional Information
Please Contact
Your Local
Lender Relations Specialist**



Michael Altamirano (505) 248-8243

Micheal.Altamirano@sba.gov

Shelley Brown (505) 248-8228

Shelley.Brown@sba.gov



Virginia SBA Lenders

SBA 7(A) LENDERS

Preferred (PLP), SBAExpress, Community Advantage and Veteran Incentive Lenders

** denotes Veteran Incentive Lender

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
Atlantic Union Bank 1800 Robert Fulton Drive Reston, Virginia, 20191 Kwame Asiedu , Portfolio Manager II 703.871.1055 Ext. 2927 703.477.5181 Cell Kwame.Asiedu@AtlanticUnionBank.com https://www.atlanticunionbank.com/business/lending	X	X	
1st Advantage Federal Credit Union 110 Cybernetics Way Yorktown, VA 23693 Paul Szabo, Business Relationship Manager 757-886-3300 pszabo@1stadvantage.org		X	
ABNB Federal Credit Union 830 Greenbrier Circle Chesapeake, VA 23320 Dan Grubb, Business Services Manager 757-523-5300 EXT.3371		X	
American National Bank & Trust 628 Main Street Danville, VA 24541 Randy McDaniel (434) 773-2295		X	
American National Bank & Trust 18321 Forest Road Lynchburg, VA 24502 Karen P. Kinnier (434) 386-6301		X	
American National Bank & Trust 3609 Old Halifax Road South Boston, VA Ronnie Moore (434) 575-8597		X	
Atlantic Capital Bank, N.A. 4870 Sadler Road, Suite 300, Glen Allen, VA 23060 Dennis Wagner, Vice President/SBA Lending (540) 850-7799 Dennis.Wagner@atlcapbank.com	X	X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
<p>Bank of America 1-888-600-4000 or contact your local branch.</p> <p>In Hampton Roads area, contact: Samantha Damian, Senior Small Business Relationship Manager First Colonial Financial Center T:757.213.6561 F: 757.213.6576 920 First Colonial Road, Virginia Beach, VA 23454 Samantha.l.damian@bankofamerica.com</p>	X	X	
<p>The Bank of Southside Virginia 17208 Halligan Park Road Carson, VA 23830 Kenneth E. Adams, First Vice President (434) 246-5211 FAX 246-8402</p> <p>Eric L. Crawford Branch Manager/Banking Officer (804) 861-3161 FAX (804) 861-3183</p>		X	
<p>Bank of Clarke County 202 N Loudoun St Winchester VA 22601 Joe Zmitrovich, Senior Vice President/Chief Lending Officer 540-664-4942 (direct) 800-650-8723</p>		X	
<p>BayPort Credit Union 11820 Fountain Way, Suite 400 Newport News, VA 23606 Jennifer Coyne, Vice President (757) 873-4037 or 800-928-8801</p>		X	
<p>Benchmark Community Bank 100 S. Broad Street Kenbridge, VA 23944 Janice D. Puleo, Loan Specialist (434) 676-2666, ext 1135</p>		X	
<p>Blue Ridge Bank 17 W. Main Street Luray, VA 22835 Misty Deeds (540) 843-5212</p>		X	
<p>Business Finance Group, Inc. (Community Advantage Loan Program only) 3930 Pender Drive, Suite 300 Fairfax, VA 22030 Amy Rowan Phone: (703) 667-5049 Email: arowan@businessfinancegroup.org URL: http://www.businessfinancegroup.org</p>			X

LENDER & CONTACT INFORMATION	<u>PL P</u>	<u>SBA Express</u>	<u>Communit y Advantage</u>
Business Lenders, LLC 50 State House Square Hartford, CT 06103 Penn Ritter, President and CEO (860) 244-9202	X		
Capital One, N.A. Visit http://www.capitalone.com/small-business-bank/financing/ or call 1-800-867-0904		X	
CapitalSource Bank 2205-K Oak Ridge Rd #217 Oak Ridge, NC 27310 Brian Misenheimer, Vice President (336) 298-7231 FAX (301) 272-3809 bmisenheimer@capitalsource.com	X		
CEI 7(a) Financing LLC Rob Wilson, CEO rwilson@cei7a.com (207-253-7715) www.cei7a.com			
Celtic Bank https://www.celticbank.com/products/business/sba-7a-loans or Call 1.877.251.2873 Celtic Express Loans from \$20,000 up to \$150,000: 1.866.644.0042 or see https://www.celticbank.com/express	X	X	
Central Virginia Federal Credit Union Kevin Harvey, Business Services Specialist (434) 528-9016, ext. 1074 kharvey@cvfcu.com			
Chesapeake Bank 1229 Lafayette Street, Suite 202 Williamsburg, VA 23185 Leigh Houghland, Senior Vice President (757) 253-9030 5501 Patterson Ave Richmond, Va. 23226 David Younce, Assistant Vice President (804) 939-6403			
Citizens Bank and Trust Company 126 South Main Street Blackstone, VA 23824 Cetric Gayles, Vice President (434) 292-8118		X	
City National Bank (800) 722-5945 https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp	X	X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Express</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
Commerce Bank (TD Bank, N.A.) 1 Royal Road Flemington, NJ 08822 Tom Thompson, Vice President Phone (888) 751-9000	X	X	
Community Bank of the Chesapeake 1320 Central Park Boulevard, Suite 408 Fredericksburg, VA 22401 David Belman, Vice President (540) 412-0164		X	
CornerStone Bank, N.A. 457 E. Nelson Street Lexington, VA 24450 Robert Hobbs, Commercial Lender (540) 463-2222 FAX 463-1011 hobbssb@csbva.com		X	
Dollar Bank 501 S. Independence Blvd. Virginia Beach, VA. 23452 Robin Witt Gregory, Vice President Business Banker 757.284.5023 rgregory027@dollarbank.com Lending in Chesapeake, Norfolk and Virginia Beach		X	
EagleBank 7815 Woodmont Ave. Bethesda, MD 20814 Ginny Heine, Executive Vice President (240) 497-2951	X	X	
Essex Bank 1325 Tappahannock Blvd. Tappahannock, VA 22560 (804) 443-8500			
Farmers & Merchants Bank Broadway Branch Donna Brown (540) 713-2568		X	
Fauquier Bank 10 Court House Square Warrenton, VA 20186 Wendy Emery, Vice President / Commercial Lender (540) 349-0224 347-6701 fax wendy.emery@tfb.bank Gary L. Jones II, Vice President Senior Commercial Relationship Manager 8780 Centreville Road		X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Express</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
Manassas, VA 20110 703/656-7377 703/656-7374 FAX gary.jones@TFB.bank			
Fidelity Bank 1122 Pace Street, 1st Floor Covington, GA 30014 Danny Preston, Senior Vice President (404) 895-8905 FAX (770) 784-2784	X		
Fifth Third Bank See https://www.53.com/content/fifth-third/en/business-banking/borrowing/small-business-lending.html or call 1-877-534-2264	X	X	
First Bank & Trust Company <p>Covering Southwest Virginia area west of Wytheville including counties of Russell, Washington, Wise, Smyth, Scott, Lee, Dickenson and Buchanan 359 West Main Street Lebanon, VA 24266 John Rock, Senior Vice President (276) 889-4622 jrock@firstbank.com</p> <p>Covering Bristol, Virginia area 1185 N. State of Franklin Road Johnson City, TN 37602 Wes Fletcher, Loan Officer (423) 282-3850 wfletcher@firstbank.com</p> <p>Covering Christiansburg, Fairlawn, Lynchburg, Roanoke, Rocky Mount and Wytheville 17011 Forest Road Forest, VA 24551 (434) 455-0888 <u>For Commercial Loans</u> Carey Wrenn, Senior Vice President cwrenn@firstbank.com</p> <p><u>For Agriculture Loans</u> H.B. Hunter, Vice President hbhunter@firstbank.com</p> <p>Covering Bridgewater, Harrisonburg, Verona, Waynesboro, Staunton, Winchester and Woodstock <u>For Commercial Loans</u> John Bowers, Senior Vice President 1030 Richmond Avenue</p>	X	X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
Staunton, VA 24401 (540) 885-8000 jpbowers@firstbank.com <u>For Agriculture Loans</u> Bradley Webb, Vice President 120 University Blvd Harrisonburg, VA 22801 (540) 434-0671 bwebb@firstbank.com			
First-Citizens Bank & Trust Company See https://www.firstcitizens.com/business/small-business/sba-loans or call 1-866-322-4249	X	X	
First Community Bank P.O. Box 989 Bluefield, VA 24605 276-322-5487			
First National Bank Vice President and Sales Manager Mobile: 804.513.7700 phillipsd@fnb-corp.com	X	X	
FVCbank 7900 Sudley Road, Suite 100 Manassas, VA 20109 James C. Elliott, Senior Vice President (703) 656-7291 jelliott@fvcbank.com Terry L. Elliott, Senior Vice President (703) 436-3851 telliott@fvcbank.com		X	
Freedom First Credit Union 5305 Valleypark Suite 9 Roanoke, VA 24019 (540) 375-7781			
Frontier Community Bank 400 Lew Dewitt Blvd. Waynesboro, VA 22980 Christopher S. Chamberlin, Executive Vice President (540) 932-9100 FAX 943-4833 cchamberlin@frontiercommunitybank.com		X	
**<u>Fulton Bank</u> 4429 Bonney Road, Suite 100 Virginia Beach, VA 23462 Sabrina Davis – Vice President 757-223-4306 (Direct) 757-503-0232 (Cell)	X	X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
<p>sdavis@fultonbank.com</p> <p>9030 Stony Point Parkway, Suite 150 Richmond, VA 23235 John Ramirez III, Vice President (804) 565-4410 joramirez@fultonbank.com</p> <p>2219 York Rd., Suite 400 Timonium MD 21093 Angela Wilczynski, SBA Regional Lender (410) 427-3566 awilczynski@fultonbank.com</p>			
<p>Hanmi Bank 928 S. Western Ave., #260 Los Angeles, CA 90006 213-427-5722</p>	X	X	
<p>Independence Bank 1370 South County Trail East Greenwich, RI 02818 (401) 886-4600 (888) 824-8873 Working Capital loans from \$25,000 to \$125,000 www.workingcapitalloan.com</p>	X	X	
<p>Langley Federal Credit Union 721 Lakefront Commons Newport News, VA 23606 Doris Jackson, Vice President (757) 224-4779</p>		X	
<p>Live Oak Bank 1741 Tiburon Dr Wilmington, NC 28403 910.790.5867 https://www.liveoakbank.com/small-business-loans/</p>	X	X	
<p>M&T Bank 3951 Westerre Parkway, Suite 300 Richmond, VA 23233 Christopher Fuller, Vice President, Business & Professional Banking Relationship Manager (804) 754-4801 cfuller@mtb.com</p>	X	X	
<p>National Bank of Blacksburg 100 South Main Street Blacksburg, VA 24060 Jason Pospichal, Senior Vice President (540) 951-6255</p>		X	
<p>Navy Federal Credit Union Please call Business Services at 1-877-418-1462.</p>		X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Express</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
<p>New Horizon Bank 2442 New Dorset Circle Powhatan, VA 23139 Brian K. Grizzard, Acting President & CEO, SVP/Chief Credit Officer (804) 419-6363 bgrizzard@newhorizonbank.com 1870 Stoneridge Commerce Drive OR Tim Anonick, Vice President/Commercial Lender (804) 419-6513 cell (804) 873-2000 tanonick@newhorizonbank.com</p> <p>Will lend as far south as Mecklenburg County, west to Buckingham County (including Prince Edward County and in Farmville), north to Goochland County, and east to Chesterfield County.</p>		X	
<p>New Peoples Bank 101 Linden Square Drive Bristol, VA 24202 (423) 788-0098</p>		X	
<p>Newtek Small Business Finance, Inc. 60 Hempstead Ave., 6th Floor West Hempstead, NY 11552 Robert Rabuck, Senior Vice President (855) 284-3722</p>	X	X	
<p>Northwest Federal Credit Union 200 Spring Street Herndon, VA 20170 Tony Price, Vice President (703) 709-8900, ext. 4264</p>			
<p>Oak View National Bank 128 Broadview Avenue Warrenton, VA 20186 Sam Parker, Assistant Vice President (540) 359-7141</p>		X	
<p>Old Point National Bank Ghent Office 1812 Granby Street Norfolk, VA 23517 (757) 728-1873</p> <p>101 E. Queen Street Hampton, VA 23669 (757) 728-1254</p> <p>4139 Ironbound Road Williamsburg VA 23188 (757) 221-8387</p>		X	
<p>Park View Federal Credit Union</p>		X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
1675 Virginia Avenue Harrisonburg, VA 22802 Kevin Nafziger, Loan Underwriter (540) 236-5763 FAX 540-879-2259 kevin.nafziger@pvfcu.org			
Pendleton Community Bank 57 South Main Street Harrisonburg, VA 22801 Jonah Pence, Senior Vice President (540) 421-7462 jpence@yourbank.com 300 North Main Street Franklin, WV 26807 Josh Byers, Vice President (304) 358-3622 x1108 jbyers@yourbank.com		X	
Pioneer Bank 690 Berkmar Circle, Office H Charlottesville, Va. 22901 Reid Young Vice-President/Commercial Lending (434) 973-1754 FAX 973-1840 Ryoung@pioneerbks.com		X	
PNC Bank, N.A. 1-877-287-2654 https://www.pnc.com/en/small-business/borrowing/sba-financing.html	X	X	
Premier Bank 320 North 1 st Street Richmond, VA 23261 LaTanya Hicks, Assistant Vice President (804) 771-5215 Latanya.hicks@premierbankinc.com		X	
Radius Bank Susan Malan VP GGL Business Development Officer 9 Novelty Lane, Suite 1 Essex, CT 06426 smalan@radiusbank.com 617.645.4392 - Mobile	X	X	
Skyline National Bank Anthony Edwards VP / Credit Administration (P) 276-773-2811 ext 1118 (C) 336-401-1698		X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Express</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
<p>aedwards@skylinenationalbank.com</p> <p>Jonathan Kruckow, Executive Vice-President Chief Business Lending Officer Cell: 540-250-0280 jkruckow@skylinenationalbank.com</p> <p>Matt Martin, Vice-President/Commercial Loan Officer Office: 540-381-8121 mmartin@skylinenationalbank.com</p>			
<p>SmartBizLoans (in partnership with SBA Lending partners) https://www.smartbizloans.com/</p>			
<p>Sonabank, N.A. 11 A Main Street Warrenton, Virginia 20186 Michelle Douglas, Vice President 800-901-8022 mdouglas@sonabank.com</p> <p>2217 Princess Anne Street, Suite 212-1 Fredericksburg, VA 22401-3352 Teri Tosti, Vice President (800) 901-7943 ttosti@sonabank.com</p> <p>9495 Charter Gate Drive Mechanicsville, VA 23116 Jonathan Shearin, Commercial Relationship Manager (804) 832-7716 cell (804) 228-7735 jonathan.shearin@sonabank.com</p>	X	X	
<p>Southern Bank & Trust Company 3720 Virginia Beach Blvd. Virginia Beach, VA. 23452 (757) 446-9408</p>		X	
<p>SunTrust now Truist 4555 Mansell Road, Suite 100 Alpharetta GA 30022 Ronnie Smith, First Vice President, SBA Lending Division 770-369-9945 Office Ronald.D.Smith@SunTrust.com</p>	X	X	
<p>Surrey Bank and Trust 940 Woodland Drive Stuart , VA 24171 Brian Barnes, Vice President-Government Lending (336) 783-3917 bbarnes@surreybank.com Lending Territory in Virginia: Counties of Carroll and Patrick</p>	X	X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
Touchstone Bank 4300 Crossings Blvd. Prince George, VA 23875 Jim Sedlar, EVP/Chief Lending Officer (804) 324-7390 Jim.Sedlar@touchstone.bank			
United Bank 8270 Greensboro Drive, Suite 500 McLean, VA 22101 John Gusciora, Vice President (703) 584-3468		X	
United Midwest Savings Bank 14101 Panama City Beach Parkway, Suite 300 Panama City Beach, FL 32413 Fred Crispen, Sr. Vice President, SBA Small Loans 850-249-6886 – Direct 844-531-9722 – Ext. 1700 Toll Free https://www.umwsb.com/loans/business-loans/	X		
UVA Community Credit Union 3300 Berkmar Drive Charlottesville, VA 22901 --Kelly A. Kahle, Commercial Relationship Manager (434) 964-2067 kelly.kahle@uvacreditunion.org --Ethan A. Dunstan, Vice President of Business Banking ethan.dunstan@uvacreditunion.org --Logan Riddick, Business Services logan.riddick@uvacreditunion.org		X	
VCC Bank 7814 Carousel Lane Richmond, VA 23294 Zachary Petry, Vice President – Small Business Lending (804) 939-6172 zpetry@vccva.org Matthew Ho Small Business Loan Officer (804) 939.6171 MHo@vccva.org <u>SOUTHWEST VIRGINIA AREA:</u> Cindy Green Snider, Small Business Loan Officer 110 Peppers Ferry Road, N.W. Christiansburg, VA 24073 (540) 260-3507 csnider@vccva.org	X	X	
Village Bank		X	

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Express</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
13319 Midlothian Turnpike Midlothian, VA 23113 Tom Kelley, Commercial Relationship Manager (804) 419-1236 TKelley@villagebank.com			
Virginia National Bank 404 People Place Charlottesville,, VA 22911 Kelly Potter, Senior Vice President (434) 817-7489 kelly.potter@vnb.com		X	
Virginia Partners Bank 410 William Street Fredericksburg, VA 22404 Bill Musseman, Senior Vice President, Commercial Banking T: 540-374-0323		X	
Wells Fargo Bank, N.A. 1021 E. Cary Street, 5 th Floor Richmond, VA 23219 Steve Schwarz 804-697-6821	X	X	
Woodforest National Bank Small Business Loan Center - 1-800-685-1631, SmallBusinessLendingCenter@woodforest.com or In Farmville/Prince Edward County: Frank Aleman, 434-315-0058, faleman@woodforest.com	X	X	

As of 1/8/2020

Washington D.C. SBA Lenders

SBA Lenders

Our participating SBA Lenders serve the Washington metropolitan area unless otherwise noted. To find more bank locations, visit the lender's website.

District of Columbia

Bank of America

888 17th St. NW
(866) 543-2808
bankofamerica.com

BB&T

815 Connecticut Ave. NW
(800) 226-5228
bbt.com

City First Bank of DC

1432 U St. NW
(202) 243-7100
cityfirstbank.com

HSBC Bank USA

1401 I St. NW, suite 110
(833) 722-4722
us.hsbc.com

Industrial Bank

4812 Georgia Ave. NW
(202) 722-2000
industrial-bank.com

JPMorgan Chase

601 Pennsylvania Ave. NW,
suite 600
(202) 831-6282
chase.com

M&T Bank

1899 L St. NW
(800) 724-6070
mtb.com

National Capital Bank

316 Pennsylvania Ave. SE
(202) 546-8000
nationalcapitalbank.com

PNC Bank

1400 K St. NW
(800) 762-5684
pnc.com

SunTrust

1445 New York Ave. NW
(800) 786-8787
suntrust.com

TD Bank

2000 K St. NW
(855) 278-8988
td.com

Wells Fargo Bank

1700 Pennsylvania Ave. NW
(800) 869-3557
wellsfargo.com

Suburban Maryland

BETHESDA

EagleBank

7830 Old Georgetown Road
(301) 986-1800
eaglebankcorp.com

First National Bank

7474 Wisconsin Ave., suite 700
(833) 226-5362
fnb-online.com

BRANDYWINE

Sonabank

14118 Brandywine Road
(888) 464-2265
sonabank.com

GERMANTOWN

Mid-Atlantic Federal Credit Union

12820 Wisteria Drive
(301) 944-1800
mafcu.org

GREENBELT

Old Line Bank

1525 Pointer Ridge Place
(888) 577-5044
oldlinebank.com

LARGO

Money One Federal Credit Union

9800 Technology Way
(301) 925-4600
moneynecu.org

OLNEY

Sandy Spring Bank

17801 Georgia Ave.
(800) 399-5919
sandyspringbank.com

ROCKVILLE

Capital Bank

1 Church St., suite 100
(240) 283-0416
capitalbankmd.com

Lafayette Federal Credit Union

2701 Tower Oaks Blvd.
(301) 929-7990
lfcu.org

NIH Federal Credit Union

111 Rockville Pike
(800) 877-6440
nihfcu.org

Revere Bank

2101 Gaither Road, suite 600
(866) 920-8185
reverebank.com

SUITLAND

Andrews Federal Credit Union

5711 Allentown Road
(800) 487-5500
andrewsfcu.org

Northern Virginia

ANNANDALE

Woori America Bank

4231 Markham St.
(888) 699-6674
wooriamericabank.com

FAIRFAX

Apple Federal Credit Union

4097 Monument Corner Drive
(703) 788-4800
applefcu.org

Fairfax County Federal Credit Union

12000 Government Center
Parkway, suite 266
(703) 218-9900 x1390
fairfaxcu.org

First Virginia Community Bank

11325 Random Hills Road,
suite 240
(703) 952-3277
fvcbank.com

Freedom Bank of Virginia

10555 Main St., suite 100
(703) 242-5300
freedombankva.com

MainStreet Bank

10089 Fairfax Blvd.
(703) 481-4567
mstreetbank.com

HERNDON

Fulton Bank

625 Elden St.
(800) 385-8664
fultonbank.com

MCLEAN

Chain Bridge Bank

1445-A Laughlin Ave.
(703) 748-2005
chainbridgebank.com

RESTON

Atlantic Union Bank

1800 Robert Fulton Drive,
suite 310
(800) 990-4828
atlanticunionbank.com

VIENNA

Navy Federal Credit Union

820 Follin Lane
(888) 842-6328
navyfederal.org

Northwest Federal Credit Union

231 Maple Ave. E
(844) 709-8900
nwfcu.org

United Bank

2071 Chain Bridge Road
(800) 327-9862
bankwithunited.com

Out of Area Lenders

Celtic Bank

(800) 509-6191
celticbank.com

First Bank

112 W. King St.
Strasburg, VA
(800) 313-2730
fbvirginia.com

First Citizens Bank

8820 Columbia 100 Parkway
Suite 110
Columbia, MD
(888) 323-4732
firstcitizens.com

Howard Bank

6011 University Blvd.
Suite 150
Ellicott City, MD
(410) 750-3285
howardbank.com

Live Oak Bank

(910) 790-5867
liveoakbank.com

Newtek Business Services

(855) 763-9835
newtekone.com

Noah Bank

(215) 424-5100
noahbank.com

Participating Certified Development Companies

Business Finance Group Inc.

3930 Pender Drive, suite 300
Fairfax, VA
(800) 305-0504
businessfinancegroup.org

Chesapeake Business Finance Corp.

1101 30th St. NW, suite 500
Washington, DC
(202) 625-4373
chesapeake504.com

Prince George's Financial Services Corp., dba FSC First

1800 McCormick Drive, suite 300
Largo, MD
(301) 883-6900
fscfirst.com

Community Advantage Lenders

Business Finance Group Inc.

3930 Pender Drive, suite 300
Fairfax, VA
(800) 305-0504
businessfinancegroup.org

Enterprise Development Group

901 S. Highland St.
Arlington, VA
(703) 685-0441
entdevgroup.org

Latino Economic Development Corp.

641 S St. NW
Washington, DC
(202) 588-5102
ledcmetro.org

Prince George's Financial Services Corp., dba FSC First

1800 McCormick Drive, suite 300
Largo, MD
(301) 883-6900
fscfirst.com

Participating Microlenders

Capital One

1700 K St. NW
Washington, DC
(202) 296-7601
capitalone.com

Enterprise Development Group

901 S. Highland St.
Arlington, VA
(703) 685-0441
entdevgroup.org

Latino Economic Development Corp.

641 S St. NW
Washington, DC
(202) 588-5102
ledcmetro.org

Life Asset

2448A 18th St. NW
Washington, DC
(202) 709-0652
lifeasset.org

Washington Area Community Investment Fund

2012 Rhode Island Ave. NE
Washington, DC
(202) 529-5505
wacif.org

Export Assistance Lenders

Atlantic Union Bank

1800 Robert Fulton Drive
Reston, VA
(800) 990-4828
atlanticunionbank.com

Bank of America

888 17th St. NW
Washington, DC
(866) 543-2808
bankofamerica.com

BB&T

815 Connecticut Ave. NW
Washington, DC
(800) 226-5228
bbt.com

Capital Bank

1 Church St., suite 100
Rockville, MD
(240) 283-0416
capitalbankmd.com

Live Oak Banking Co.

(910) 790-5867
liveoakbank.com

M&T Bank

1899 L St. NW
Washington, DC
(800) 724-6070
mtb.com

SunTrust

1445 New York Ave. NW
Washington, DC
(800) 786-8787
suntrust.com

U.S. Eagle Federal Credit Union

(888) 342-8766
useagle.org

Wells Fargo Bank

1700 Pennsylvania Ave.
Northwest
Washington, DC
(800) 869-3557
wellsfargo.com

Wisconsin SBA Lenders

**WISCONSIN SBA PLP, EXPRESS LENDERS, COMMUNITY ADVANTAGE, 504 CERTIFIED DEVELOPMENT CO's. & MICRO LENDERS
In Alphabetical Order – Updated February 2020**

LENDER NAME AND CITY	CONTACT	PHONE	PLP	SBA EXP
AbbyBank, Abbotstford www.abbybank.com	Adam Rekau, Wausau Garrett Kornman, Weston	715/298-4168 715/298-4179		Y
Advia Credit Union, Elkhorn www.adviacu.org	Rachelle Poteracki	844/238-4228 X6115		Y
Altra Federal Credit Union, La Crosse www.altra.org	Marcos Fredrick, VP, Manager of Business Banking mfredrich@altra.org	608/787-4597	Y	Y
American Bank, Beaver Dam www.americanbankbd.com	Mark Holsapple, Executive Vice President mholsapple@americanbankbd.com	920/356-6989		Y
American National Bank Fox Cities, Appleton www.anbfc.bank	Paul Northway, President Brett Schroeder, SVP/Chief Lending Officer	920/739-1040 920/739-1040	Y	Y
Associated Bank, Green Bay www.associatedbank.com	Amy Tremel, GGL Loan Administrator Amy.tremel@associatedbank.com	920-727-8420	Y	Y
Badger Bank, Fort Atkinson www.badgerbank.bank	Mitch Weyer, Vice President mweyer@badgerbank.bank	920/699-2905		Y
Bank of Alma www.bankofalma.net	Lynn Reinhart, Vice President lynn@bankofalma.net	608/685-4461		Y
Bank First, Manitowoc www.bankfirstwi.bank	Brandon Suemnicht, Market President bsuemnicht@bankfirstwi.bank Derek Klahn, Assistant Vice President dklahn@bankfirstwi.bank	920/694-1904 920/694-1902	Y	Y
Bank of Cashton www.bankofcashton.com	John Daniels, Chief Lending Officer	608/654-5121		Y
Bank of Deerfield www.bankofdeerfield.com	Benjamin Mlsna, Vice President Darren Winkler, Sr. Vice President	608/764-5411		Y
Bank of Lake Mills www.bankoflakemills.com	Kory Hampton, Vice President kory@bankoflakemills.com	920/945-0754		Y
Bank of Mauston www.bankofmauston.com	Mike Lindert, President & CEO Dave Swiergosz, VP of Commercial Lending J.K.Walsh, Necedah Branch Manager	608/847-6200 x1654 608/847-6200 x1652 608/565-6200		Y
Bank of New Glarus www.thebankofnewglarus.bank	Joe Klein, Sr. Vice President	608/ 527-5205		Y
Bank of Prairie du Sac www.bankpds.com/home/home	Bradley Prohaska, Vice President Mike Phillips, Sr. Vice President/CLO	608/643-3393		Y

Bank of Sun Prairie www.bankofsunprairie.com	Ron Blawusch Executive Vice President, Chief Lending Officer Ron.Blawusch@bankofsunprairie.com Larry Schwenn Sr. Vice President, Business Development Officer Larry.Schwenn@bankofsunprairie.com Joseph Schuch Vice President, Business Solutions Manager Joe.Schuch@bankofsunprairie.com	608-467-1766 608/467-1769 608/467-1767		Y
Bank of the West, Spooner www.bankofthewest.com	Donald Strunk	715/635-2161	Y	Y
Baraboo State Bank www.baraboonational.com	David A. Taylor, President Scott J. Jenks, Vice President	608/356-7703	Y	Y
Bay Bank, Green Bay www.baybankgb.com	Christopher Coppens, Vice President	920/490-7600		Y
Blackhawk Bank, Beloit www.blackhawkbank.com	Phil Whitehead Jack Walden	608/713-1997 608/299-3471		Y
BLC Community Bank, Little Chute www.blccb.com	Adam Lange, Chief Lending Officer adaml@blccb.com Jeff Sheffler, VP Commercial Lending jeffs@blccb.com	920/687-7840 920/687-7021		Y
Bluff View Bank www.bluffviewbank.com	Daniel Mueller danielm@bluffviewbank.com	608/582-3650		Y
BMO Harris Bank, Brookfield www.bmo-harris.com	Christine Kornburger	262/938-2630	Y	Y
Bremer Bank, Menomonie www.bremer.com	Greg Hohlen, President/Market Manager	320/255-7185	Y	Y
Bristol Morgan Bank, Oakfield www.bristolmorganbank.com	John Sullivan, Chief Lending Officer jsullivan@bristolmorganbank.com	920/688-5252		Y
Byline Bank, Brookfield www.bylinebank.com	Eric Manke, Senior Vice President emanke@bylinebank.com	262/860-2090	Y	Y
Capitol Bank, Madison www.capitolbank.com	Derek Moehring, Executive VP/Sr. Lender Ken Thompson, President/CEO	608/836-4304 608/836-4303		Y
Charter Bank, Eau Claire www.charterbank.bank	Dusty Hurtgen Danny Pohnl	715/850-2306 715/832-4254		Y
CIBC Bank us.cibc.com/en/small-business/sba-loans.html	Brittany Martin, Relationship Manager Brittany.martin@cibc.com	414/291-7115	Y	Y
Citizens Community Federal N.A., Eau Claire www.ccf.us	Greg Dahl Justin Harings Eric P. Rogness	715/835-6846 715/839-4672 715/597-3139 ext. 12804	Y	Y

Citizens State Bank www.csbankcadott.com	Travis Udelhofen, VP of Credit	715-978-0130		Y
Citizens State Bank, Hudson www.csbn.net	Shawn Tyler, Vice President/CCO	715/377-7014	Y	Y
Citizens State Bank, La Crosse www.citizensstatebank.us	Dennis Vogel, President/CEO	608/785-2265		Y
Citizens State Bank, Mukwonago www.citizenbank.com	Jesse Storandt, Vice President	262/363-6500	Y	Y
Cleveland State Bank www.clevelandstate.bank	Jim Ebben, Vice President jebben@citizenbank.com	866/321-9854		Y
Collins State Bank, Random Lake www.collinsstatebank.com	Branden Boerner, Assistant Vice President branden@clevelandstate.bank	920/994-9434		Y
Comerica Bank, IL www.comerica.com	Terry Van Engen, President ivanengen@collinsstatebank.com	847/381-5959	Y	Y
Commerce State Bank, West Bend www.commercestatebank.com	Thomas Meyer, Business Development Officer Wisconsin Contact	920/395-7414	Y	Y
Community Financial Bank, Prentice www.communityfinancialbank.net	Tom Brickley, Vice President TBrickley@commercecb.com	262/247-2800		Y
Community First Bank, Boscobel www.cfbank.com	Luke Hagel, Vice President lhagel@commercestatebank.com	715/428-2801		Y
Community First Credit Union, Appleton www.communityfirstcu.org	Ryan Boebel	608/448-4665		Y
Community State Bank, Union Grove www.communitystatebank.net	Michael Vedder Michael.vedder@communityfirstcu.org	920/830-7293	Y	Y
Cornerstone Community Bank, Grafton www.bankwithcornerstone.com	Nick Borth, nborth@communitystatebank.net	262/878-3763		Y
Coulee Bank, La Crosse www.couleebank.net	Rick Novotny, Chief Credit Officer rnovotny@bankwithcornerstone.com	262/546-1131	Y	Y
CoVentage Credit Union, Antigo www.covantagecu.org	Liz Lambrecht, Business Bank, Lead SBA Lending Joe Zoellner, Sr. Vice President/Business Banking Mgr.	608/784-9500	Y	Y
CRF Small Business Loan Company, MN www.crfusa.com	Rhonda Norrbom, Vice President rnorrbom@covantagecu.org	715/627-4336 x2243		Y
Cumberland Federal Bank www.cumberlandfederal.com	Jennifer Ericson, Regional Director of Business Development, WI Contact 612/305-2058	800/475-3050 or 612-338-3050	Y	Y
Denmark State Bank, Denmark www.denmarkstate.com	Barry Ranallo	715/822-2249		Y
Educators Credit Union, Racine www.edcu.com	Mark Hoefs, Vice President MarkH@denmarkstate.com	920/328-1187		Y
Farmers & Merchants Bank & Trust, Marinette www.fmmarinette.com	Neil Staeck, Small Business Development Officer	262/321-7408	Y	Y
	Steve Votis, SVP/Senior Lending Officer svotis@fmmarinette.com	715/735-4224		Y

Farmers & Merchants State Bank, Waterloo www.fandmstbk.com	Barbara Hennessy, Vice President barbh@fmbankpartner.com	920/478-7018	Y
Farmers State Bank of Waupaca www.fsbwaupaca.com	Don Volkman, Senior Vice President DonV@fsbwaupaca.com	715/258-1390	Y
First American Bank, Hudson www.fa-bank.net	Deborah Malmerg Smith, Sr. Vice President Richard Sandquist Dennis Martodam, Executive VP/CLO	715/381-8330 715/377-5304 715/377-5312	Y
First American Bank, Kenosha www.firstambank.com	Alan Lane-Murcia, VP & SBA Program Manager alanemurcia@firstambank.com	847/586-2225	Y
The First Bank of Baldwin www.firstbankbaldwin.com	Shane Bauer, Chief Executive Officer John Larson	715/684-3366 or 800/499-4362	Y
First Bank Financial Centre, Oconomowoc www.fbcwi.com	Sarah Andritsch, Vice President sarah.andritsch@fbfcwi.com Jake Scheider, Vice President jake.scheider@fbfcwi.com	262/670-3026 262/670-3034	Y
First Business Bank, Madison www.firstbusiness.com	Jim Hartlieb, President Matt Karnick, Vice President	262/791-7145 608/232-5913 608/232-5926	Y
First Business Bank, Milwaukee www.firstbusiness.com	Travis Frazier, SBA Portfolio Manager tfrazier@firstbusiness.com	262/792-7148	Y
First Citizens State Bank, Whitewater www.firstcitizenswww.com	James Caldwell, President Katie Nass, Loan Officer knass@firstcitizenswww.com	262/473-2112 262/473-1401	Y
First Community Bank, Milton www.fcbmilton.com	William Albright, Chairman of the Board, CLO Brendon Wilkinson, President, CLO	608/868-7644	Y
First Federal Bank of Wisconsin www.firstfederalwisconsin.com	Joe Bogenberger, Senior Commercial Loan Officer jbogenberger@ffbwi.com Michael Berry, Vice President mberry@ffbwi.com	262/542-4448 x3219 262/542-4448 x3202	Y
First National Bank of Hartford www.fnb-hartford.com	Aaron Lensink alensink@fnb-hartford.com	262/297-2870	Y
First National Bank and Trust Company, Beloit www.bankatfirstnational.com	Aron Bussan, Vice President/Commercial Loan Officer	608/363-8000	Y
First National Bank of River Falls www.fhbrf.com	Matt Russell, Executive Vice President/CCO John Carlson, Vice President Connie Ruppert, Vice President Melissa Godden, Vice President	715/426-3122 715/262-8354 715/426-3145 715/426-3169	Y
First National Community Bank, New Richmond www.fn-cb.com	Mark Casey Chuck Jerrick Sheri Soderquist	715/243-6158 715/381-7126 715/243-6133	Y

First State Bank, New London www.bankfirststate.com	Mike Morse, Vice President Business Banking Tod Severson, VP Agri/Business Banking Peter Kurth, VP Business Banking	920/531-2808 920/531-2825 920/531-2853	Y	Y
Fortifi Bank www.fortifibank.com	Dave Mills, Senior Vice President dmills@fortifibank.com Kale Unangst, Business Banker kunangst@fortifibank.com	608/286-3903 608/286-3905	Y	Y
Forward Bank, Marshfield www.forwardbank.com	David Krause Dave Clark Gene Knoll	715/389-6484 715/389-5300 715/785-5300	Y	Y
Fox Communities Credit Union, Appleton www.foxcu.org	Chris Cumicek, VP Commercial Lending ccumicek@foxcu.org Chris Allen, VP Business Services callen@foxcu.org	920/884-7173 920/993-3632	Y	Y
Great North Bank www.greatnorthbank.com	Michael Sullivan, COO	920/221-1589	Y	Y
Greenwoods State Bank, Lake Mills www.greenwoods.bank	Nate Salas, Senior Vice President – Commercial Banking nsalas@greenwoods.bank	262/912-2252	Y	Y
Heartland Credit Union, Madison www.heartlandcu.org	Lisa Schueler, Commercial Lender	800/362-3944 ext. 7329 608/268-7329	Y	Y
Heritage Bank, N.A. www.heritagebankna.com	Dave Henle	320/214-5506	Y	Y
Hiawatha National Bank, Hager City www.hnbank.com	Jeremy Price, Hager City jprice@hnbank.com Warren Salzbrenner, Sheboygan wsalzbrenner@hnbank.com	715/377-9919 920/395-9430	Y	Y
Hometown Bank, Fond du Lac www.htbwi.com	Tim Beno, Executive Vice President tbeno@htbwi.com Ben Thome, Credit Officer bthome@htbwi.com	920/360-9550 920/907-6542	Y	Y
Horicon Bank, Horicon www.horiconbank.com/	Allen Schwab (Beaver Dam) Rose Petite (West Bend) Rick Schabo (Appleton) David Kruck (Oshkosh)	920/885-8112 262/808-2670 920/209-0980 920/891-7991	Y	Y
Huntington National Bank www.huntington.com	Paula Cook Paula.cook@huntington.com	414/531-5897	Y	Y
IncredibleBank, Wausau www.incrediblebank.com	Stephanie Castagnier Dun Sarah Napgezok	847/477-7546 715/348-1531	Y	Y
Intercity State Bank, Schofield www.intercitystatebank.com	Randy Balk Christopher Pfender	715/359-4231 715/241-0400	Y	Y
Investors Community Bank, Manitowoc www.investorscommunitybank.com	Sharon Slager, Assistant Vice President sslager@investorscommunitybank.com	920/686-9998	Y	Y

Ixonía Bank www.ixoniabank.com	Wendy Sowinski, Senior Vice President wsowinski@ixoniabank.com	262/560-7304	Y	Y
Johnson Bank, Racine www.johnsonbank.com	Mike Piku mpiku@johnsonbank.com	414/287-6452	Y	Y
JPMorgan Chase Bank, Wisconsin www.chase.com	Anthony Leach or Joel Redeker	262/783-3902	Y	Y
Kohler Credit Union, Sheboygan www.kohlercu.com	Kevin Johnsrud, Bus Relationship Officer kjohnsrud@kohlercu.com David Dedrick, Director of Bus Services ddedrick@kohlercu.com	920/783-2390 262/518-1786	Y	Y
Ladysmith Federal Savings & Loan, Ladysmith www.ladysmithfederal.com	Joe Zaffino	715/532-3389	Y	Y
Landmark Credit Union, New Berlin www.landmarkcu.com	Sandy Roadt, Vice President SandyRoadt@landmarkcu.com Brent Handley, Assistant Vice President brentellhandley@landmarkcu.com	262/780-7118 262/899-6284	Y	Y
Live Oak Bank www.liveoakbank.com	Bill Harrigan, Sr. Loan Officer Billharrigan@liveoak.bank	262/510-5194	Y	Y
Marathon Bank, Wausau www.marathonsavingsbank.com	Michelle Knopf	715/845-7331	Y	Y
mBank www.bankmbank.com	Kurt Rust	715/722-1401	Y	Y
McFarland State Bank, McFarland www.msbonline.com	Dan Carey, AVP Commercial Lending Scott Hoerth Lukas Trow	608/838-5040 608/838-5038 608/838-5044	Y	Y
Merchants Bank, Onalaska www.merchantsbank.com	Steve Christiansen, Market President	608/779-8200	Y	Y
MidWestOne Bank www.midwestone.bank/	Hudson, Osceola, St. Croix Falls	715/483-2325 715/257-7525	Y	Y
Monona Bank, Monona www.mononabank.com	Brett Roth Ted Gunderson, Vice President Business Banking Jordan Castro	608/395-2332 608/223-5159 608/663-2969	Y	Y
Mound City Bank, Platteville www.moundcitybank.com	Lending or Jeff Stange, Assistant Vice President Lending Shane Bowdish, Business Development Officer	608/348-2685 608/437-2685	Y	Y
National Bank of Commerce, Superior www.nbcbanking.com	Brad Roden, Sr. Vice President	715/394-5531	Y	Y
Nicolet National Bank, Green Bay www.nicoletbank.com	Shelly Henry shenry@nicoletbank.com Eric DeJardine, AVP Commercial Banking edejardine@NicoletBank.com	920/617-8218 920/617-5309	Y	Y
Northern State Bank, Ashland www.nsbashland.com	John Beirl, VP Commercial Lending Stephanie Cech	715/682-2772	Y	Y

Oak Bank, Fitchburg www.oakbankonline.com	Business Lending Services	608/441-6000 or 877/625-2265	Y
Old National Bank www.oldnational.com	Paul Sackmann	262/317-4890	Y
Oostburg State Bank www.oostburgbank.com	Paul Kuplic, Vice President Business Banking paulk@oostburgbank.com	920/564-4343	Y
Oregon Community Bank www.oregoncommunitybank.com	John Breidenbach, SVP Business Banking jbreidenbach@oregoncommunitybank.com Elyse Smithback, SVP Business Bank esmithback@oregoncommunitybank.com	608/835-3168	Y
Palmyra State Bank, Palmyra www.palmyrastatebank.com	Michael Mikklesen, Vice President	262/495-2101	Y
Park Bank, Holmen www.helloparkbank.com	Sarah Gilles Sarah.gilles@helloparkbank.com Morgan Farmer Morgan.farmer@helloparkbank.com	608/269-2162 608/790-2877	Y
Park Bank, Madison www.parkbank.com	Michael Johnston, Vice President Peter Benson, Vice President	608/826-5505 608/819-2405	Y
Park Bank, Milwaukee www.parkbankonline.com	Tracy Meeks, Vice President tracym@parkbankonline.com	262/827-5117	Y
Peoples Bank Midwest, Hayward www.pbmbank.com	Susan Fibert Rich McNamara Mark Seyer	715/634-2674 651/735-2265 715/832-8333	Y
Peoples Community Bank www.thepeoplescommunitybank.com	David Jones Tom Delagrave	608/588-9948 608/588-4766	Y
Peoples State Bank, Prairie du Chien www.peoplesfinancial.com	Duane Rogers, Senior Vice President Michael Higgins, Commercial Loan Officer	608/326-3529 608/326-3526	Y
Peoples State Bank, Wausau www.bankpeoples.com	Darren Parker	715/847-4019	Y
Peshtigo National Bank, Peshtigo www.pnbwi.com	Glenn Sellen, Chief Credit Officer (Peshtigo) gsellen@peshtigobank.com Joel Steber, Vice President (Green Bay) jsteber@peshtigobank.com	715/582-4512 920/737-1231	Y
PNC Bank, Milwaukee www.pnc.com	Harold Lewis, SVP, Business Banking Richard Freeman, VP, SBA Finance Group	414/270-7929 847/566-2996	Y
Port Washington State Bank, Port Washington www.pwsb.com	Trent Rogahn, Vice President Trent.rogahn@pwsb.com	262/268-7914 262/268-7968	Y
Premier Bank, Fort Atkinson www.bankwithpremier.com	Matt Zastrow, VP & Senior Lending Officer mzastrow@bankwithpremier.com Ray Bucholtz, Vice President rbucholtz@bankwithpremier.com	920/542-1399 262/458-2939	Y

Premier Community Bank, Marion www.bankwithpremier.com	Lucas McMahon Sam McMahon	715/754-2535			Y
Prospera Credit Union, Appleton www.myprospera.com	John Schemm, VP of Lending John.schemm@myprospera.com	920/882-4800			Y
PyraMax Bank, Greenfield www.pyramaxbank.com	Eric Hurd, Vice President Andrew Freter, Assistant Vice President afreter@pyramaxbank.com	414/235-5894 414/235-5223	Y		Y
RiverBank, LaCrosse www.riverbank.biz	Nick Neubauer Walt Weiland, Vice President Kevin Zagrodnick, Vice President	608/667-4148 608/366-2018 608/667-4129			Y

Royal Bank, Elroy www.royalbank-usa.com	Josh Esser	608/623-2313	Y
Royal Credit Union, Eau Claire www.rcu.org	Joe Fischer Karlee Wallin Kristi Voller	715/246-8036 715/552-3094 952/683-9765	Y
Security Financial Bank, Durand www.sfbank.com	George Brewre Mike Chilson	715/568-1100 715/672-4237	Y
Settlers Bank, De Forest www.settlerswi.com	David Fink, President and Sr. Lender Ed Kinney, Sr. Vice President	608/842-5000 608/842-5021	Y
Spring Bank, Brookfield www.springbankwi.com	Glenn Michaelson, Senior Vice President Heather Nelson, Senior Vice President	262/754-5563 262/754-5569	Y
State Bank of Arcadia, Arcadia www.rkdbank.com	Paul Lorenz, Senior Vice President bankprl@rkdbank.com Kurt Johnson, Senior Vice President bankkjcj@rkdbank.com Bruce Salzman, Executive VP bankbas@rkdbank.com	715/538-4358 866/566-2265 608/323-3331 800/869-8021	Y
State Bank Financial, La Crosse www.statebankfinancial.com	Rob Warren, Small Business Relationship Manager Colin Fleming	608/784-4600	Y
State Bank of Cross Plains, Cross Plains www.sbcp.com	Scott Ducke, Sr. Vice President/Chief Lending Officer George Ohlendorf, VP Business Banking Officer Casey McClyman	608/798-5221 608/826-3502 608/828-2287	Y
Stearn's Bank, St. Cloud, MN www.stearnsbank.com	Dave Kahlhamer, SBA Operations Supervisor	320/258-4816	Y
Stephenson National Bank & Trust, Marinette www.snbtc.com	Charlie Cappaert, Chief Lending Officer Charlie.cappaert@snbt.com Justin Wroblewski, Asst. VP/Business Banking Officer Justin.wroblewski@snbt.com	715/735-2332 715/735-2343	Y
Summit Credit Union, Madison www.summitcreditunion.com	Dana Hoffmann, Vice President Business Services Jason Herlitzke	608/243-5000 ext. 2862 608/243-5000 ext. 1818	Y
Superior Choice Credit Union www.superiorchoice.com	Joel Braun, Chief Lending Officer	800-569-4167	Y
Thrivent Federal Credit Union www.thriventcu.com	Heidi Giuliani, VP-Commercial Loan Administration	612/844-8048 or 612/844-8512	Y
Timberwood Bank, Tomah www.timberwoodbanks.com	Clint Baurichter David Taylor, Vice President Commercial Lending	608/374-1158 608/372-2265	Y
Time Federal Savings Bank www.timefederal.savings.com	Nicholas Inman, Vice President/Credit Officer	715/422-1126	Y
Tomahawk Community Bank, Tomahawk www.tomahawkcommunitybank.com	P J Childers	715/453-2144	Y

Town Bank, Hartland www.townbankus.com	Mike Gest, Vice President – SBA Lending mgest@townbank.us	414/255-1013	Y
Tri-City National Bank, Oak Creek www.tcnb.com	Andrew Narr, Vice President a.narr@tcnb.com	262/253-3380	Y
Union State Bank, West Salem www.uswestsalem.com	James Anderson, Vice President Steven Zeman, President	608/786-0600	Y
United Midwest Savings Bank www.midwestbusinesscapital.com	Dale Morgan, Vice President Jon Tonjes, Executive Vice President	614/783-1648 614/638-1995	Y
Unity Bank, Augusta www.unitybanking.com	Teresa Rosengarten	877/440-2223	Y
U.S. Bank, Milwaukee www.usbank.com	Mike Ward, Senior Vice President Michael.ward@usbank.com Josh McCann, Vice President Joshua.mccann@usbank.com Doug Hedging, Vice President Douglas.hedging@usbank.com	414/765-6061 262/650-2124 414/765-6064	Y
Verve, a Credit Union www.verveacu.com	John Hill, VP Commercial Lending Ken Buksnes, VP of Credit kbuksnes@verveacu.com	920/252-0683 920/230-3025	Y
Waterstone Bank www.wsbonline.com	Dave Provancher, SVP & Chief Lending Officer dprovancher@wsbonline.com	262/696-7175	Y
Waukesha State Bank, Waukesha www.waukeshabank.com	Paula Neis, Vice President pneis@waukeshabank.com	262/549-8551	Y
Wells Fargo Bank, Wisconsin www.wellsfargo.com	Linda Hrdina, Vice President linda.j.hrdina@wellsfargo.com Lynn Boelter, Vice President Lynn.m.boelter@wellsfargo.com	414/294-8102 414/999-3210	Y
Westbury Bank, Brookfield www.westburybankwi.com	Joseph Schaefer, VP, Commercial Lending Joe.schaefer@westburybankwi.com	262/439-3338	Y
WESTconsin Credit Union, Eau Claire www.westconsincu.org	Melissa Kraemer Brice Medin Christopher Brooke, Senior Business Loan Officer	715/386-2300 x7818 715/930-1675 x1681 715/833-8035 ext 7367	Y

Wisconsin Bank & Trust, Madison www.wisconsinbankandtrust.com	Craig Aderhold Patrick Murphy Jasin Pasho Ron Markham	920/983-5005 920/983-5029 414/930-7002 608/328-4080	Y	Y
Wisconsin River Bank, Sauk City www.wisconsinriverbank.com	Elizabeth Neumaier, Administrative Officer Jerry Schaller, Vice President	608/643-6300		Y
Wolf River Community Bank, Hortonville www.wolfriverbank.com	Jason Bloxham, Executive Vice President jasonb@wolfriverbank.com	920/779-5271		Y
Woodford State Bank, Monroe www.woodfordstatebank.com	Jason Kundert, Asst. Vice President	608/329-2052		Y
WoodTrust Bank, WI Rapids www.woodtrust.com	Jeffrey A. Meyers Lori Van Asten Derek Johnson	715/423-7600		Y

WISCONSIN SBA CERTIFIED DEVELOPMENT COMPANIES

CDC	CONTACT	PHONE	AREA OF OPERATION
Racine County Economic Development Corporation d/b/a Business Lending Partners www.blp504.org/	Carolyn Engel, Business Finance Manager carolyn@blp504.org	(262) 898-7420	Statewide
Southeastern Minnesota 504 Development Corporation www.504corporation.com/	Dwayne Lee, Director of Business Development Laura Hart, Loan Services Mary Oudekerk, Senior Business Development Officer	(507) 288-6442 (507) 625-6056	La Crosse, Buffalo, Pepin, Pierce, St. Croix, Trempealeau
SPEDCO www.spedco.com	Kristen Wood, Executive Director Andy Clausen, Senior Loan Officer Chris Kaye, Loan Officer Scott Hoeschen, Business Development Officer	(651) 631-4900 or (866) 977-3326	Barron, Buffalo, Dunn, LaCrosse, Pepin, Pierce, Polk, St. Croix, Trempealeau
Twin Cities Metro Certified Development Company www.504lending.com	Pete Ingebrand, Vice President Ext. 13 Debby Gustafson, Loan Originator Ext. 34 Sheila Nelson, Loan Originator Ext. 16 Heidi Pautsch, Loan Originator Ext. 14 Angie Way, Loan Originator Ext. 18 Rachel Edgar, Loan Originator	(651) 481-8081 (651) 302-7225	Barron, Buffalo, Dunn, LaCrosse, Pepin, Pierce, Polk, St. Croix, Trempealeau

[Dan Schneider](#), President, CEO
[Jason Monnett](#), Senior VP/Senior Loan Officer –
Oshkosh
[Matt Wilcox](#), VP/Loan Officer – Oshkosh
[Steve Kohl](#), VP/Loan Officer – Waukesha
[Nick Drewsen](#), VP/Loan Officer – Madison
[Mike Dieckman](#), VP/Loan Officer – Eau Claire
[Kyle Kuntz](#), VP/Loan Officer – Stevens Point
[Dan Timm](#), VP/Loan Officer, Southwest, WI
[April Nelson](#), VP/Loan Officer – Stillwater, MN

(920) 819-0390
(920) 966-9749

(920) 966-1490
(262) 436-3012
(608) 316-7134
(715) 598-9956
(608) 647-2512
(715) 575-5805
(715) 381-6719

Statewide in Wisconsin
and

Upper Peninsula of Michigan, Counties:
Delta, Iron, Dickinson, Marquette,
Gogebic and Menominee.

Minnesota Counties of: St. Louis,
Carlton, Houston, Anoka, Carver,
Chisago, Dakota, Hennepin, Isanti,
Ramsey, Scott, Sherburne,
Washington, and Wright

WISCONSIN MICRO-LENDERS

Micro Loan Lenders	Service Area
<p>Advocap – www.advocap.org 19 West First Street, P.O. Box 1108, Fond du Lac, WI 54936 920/922-7760 or 800-631-7760</p> <p>Kathy Doyle, Business Development Director kathyd@advocap.org</p> <p>Wayne Griesbach 181 E. North Water Street, Suite 210, Neenah, WI 54956 920/725-2791</p> <p>Larry Hutzler 237 Broadway, Suite C, Berlin, WI 54923 920/361-9880</p>	<p>Fond du Lac, Green Lake, and Winnebago Counties</p>
<p>CAP Services, Inc. www.capservices.org 1608 W. River Drive, Stevens Point, WI 54482 715-343-7141</p> <p>Laura West, Director of Business Development lwest@capmail.org</p>	<p>Calumet, Marathon, Marquette, Outagamie, Portage, Waupaca, Waushara and Wood Counties</p>
<p>Entrepreneur Fund, Inc. - www.entrepreneurfund.org 202 West Superior Street, Suite 311, Duluth, MN 55802 218-623-5729 or 800-422-0374</p> <p>202 West Superior Street, Suite 311, Duluth, MN 55802 218-623-5747 Sascha Mansson, Woman’s Business Alliance Director, 218-623-5730 Sandy Voigt, Women’s Business Alliance Director, 218-735-6033 Stephen Peterson, Sr. Senior Business Loan Officer, 218-735-6025 Michael Lattery, Director of Business Finance, 218-623-5734 Zack Hoy, Business Loan Officer, 218-623-5758</p>	<p>Douglas County, including City of Superior in Wisconsin</p>
<p>First American Capital Corp. (FACC) – www.aiccw-facc.org Subsidiary of the American Indian Chamber of Commerce of Wisconsin</p> <p>10710 West Scharles Avenue, Hales Corners, WI 53130 (414) 604-2044</p> <p>Craig Andersen, Executive Director craig@aiccw-facc.org</p>	<p>Statewide</p>

<p>NorthwestRegionalPlanningCommission-www.nwrpc.com 1400 South River Street, Spooner, WI54801 715/635-2197</p> <p>Ken Pearson, Business Development Specialist/Loan Fund Manager kpearson@nwrpc.com</p>	<p>Ashland, Bayfield, Burnett, Douglas, Iron, Price, Rusk, Sawyer, Taylor, Washburn</p> <p>Tribal Nations: Bad River, Red Cliff, Lac du Flambeau, Lac Courte Oreilles, St. Croix</p>
<p>Wisconsin Women's Business Initiative Corp. (WWBIC) www.wwbic.com 1533 North Rivercenter Drive, Milwaukee, WI 53212 (414) 395-4562</p> <p>Michael Hetzel, Director of Lending mhetzel@wwbic.com An Nguyen, Assistant Director of Lending anguyen@wwbic.com</p>	<p>Statewide</p>

WISCONSIN COMMUNITY ADVANTAGE LENDERS

Community Advantage Lender	Service Area
<p>First American Capital Corporation – Subsidiary of the American Indian Chamber of Commerce of Wisconsin Craig Anderson, Executive Director craig@aiccw-facc.org 10710 West Scharles Avenue, Hales Corners, WI 53130 (414) 604-2044</p>	<p>Statewide</p>
<p>LISC Milwaukee – www.lisc.org Donsia Strong Hill, Executive Director 234 West Florida Street, Suite 204, Milwaukee, WI 53204 (414) 273-1815 Loan Contact: Francisco Bravo FBravo@lisc.org</p>	<p>Statewide</p>
<p>LRC, Strategic Urban Lending – www.lrcmke.com Jose Mantilla, CEO/President - jmantilla@lrcmke.com Terese Caro, Chief Lending Officer - tcaro@lrcmke.com 1200 West North Avenue, Milwaukee, WI 53205 (414) 343-3036</p>	<p>Statewide</p>
<p>Milwaukee Economic Development Corp. – www.medconline.com John Miller, Vice President - John.miller@medconline.com 757 N Broadway, Suite 600, Milwaukee, WI 53202 (414) 269-1446</p>	<p>Milwaukee County</p>
<p>Wisconsin Women’s Business Initiative Corporation – www.wwbic.com Wendy K. Baumann, President/CVO - Wendy.baumann@wwbic.com Michael Hetzel, Director of Lending - Michael.hetzel@wwbic.com 1533 North Rivercenter Drive, Milwaukee, WI 53212 (414) 263-5450</p>	<p>Statewide</p>